

Direct Hire Opportunity: 4861

Licensed Insurance Agent

EXPERIENCE

Allstate

September 2022 - September 2024

Licensed Insurance Agent

- Highly motivated and dedicated to providing exceptional service in the insurance industry.
- Evaluate clients' insurance requirements and deliver customized coverage recommendations.
- Inform clients about a range of insurance products, including life, health, auto, and property insurance.
- Achieved monthly sales through effective promotion of auto, home, boat, and motorcycle insurance.
- Provided outstanding customer service while managing insurance sales and underwriting tasks.
- Demonstrated skills in telemarketing, negotiation, and closing sales to drive business growth.
- Keep accurate records of client interactions and transactions.

Insurance Company

November 2021 - September 2022

Licensed Insurance Agent

- Educate clients about diverse insurance products.
- Sold auto, home, and commercial insurance policies while maintaining accurate records of all client interactions and transactions.
- Address customer inquiries and resolve issues related to policies, claims, and billing matters.
- Conduct regular follow-ups with clients to ensure their satisfaction and foster retention.

EDUCATION

High School

Diploma

SKILLS

- Professional Skills: Customer Service, Telemarketing, Financial Underwriting, Insurance Management and Aftercare, Insurance Sales, Sales, Negotiation Skills, digital proficiency, Communication, Analytical skills, Interpersonal skills, Initiative, Self Confidence, Honesty, Time Management, Salesmanship, Customer Service Skills, High Energy Level, Financial Analysis, Data Privacy and Security, Sales Techniques, Problem-Solving, Critical Thinking, Adaptability, Flexibility, Resilience and Stress Management

CERTIFICATIONS

P&C, Life & Health Licensed in State of GA

ROLES, ACTIVITIES AND DESIRED COMPENSATION

Reported: 25-35 policies/\$30-40k premium/month

Will work REMOTE in any time zone

Desires a Sales role with an Allstate or State Farm Agency @ \$45k base, with the ability to earn \$80k+ total

MUST OFFER HEALTH INSURANCE or STIPEND

150+ outbound dials/day, inbound calls with live lead transfers, commercial sales, referral sales, pivot and cross selling, bundling, and customer service