

# Candidate 4115

MO

Authorized to work in the US for any employer

## Work Experience

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### **Senior Associate Agent**

Allstate Insurance - MO  
September 2021 to Present

Licensed in property, casualty, disability, workman's comp, and crop insurance in Missouri, Oklahoma, and Kansas. Licensed in life and health insurance in Missouri. I won the award of associate of the year in the four state area for 2022, and have been the number one sales person for the 2023 year.

### **General Manager and Area Manager**

Vapor - MO  
September 2020 to September 2021

GM of Vapor. On to Area Sales Manager.

I did all hiring and firing, training, scheduling, and implementing of all company policy.

Within my first 60 days with the company, I was able to work with and train my staff and increase store sales by \$20,000-\$40,000 monthly, and maintained that increase in sales until present.

### **Facilities**

Services- MO  
April 2020 to September 2020

This was a temporary job during the hardest times of COVID-19.

### **District Manager**

Boost Mobile - MO  
November 2019 to April 2020

Staffed, trained, scheduled, inventoried, and maintained multiple sales locations as both General Manager of multiple stores and District Manager.

### **Head Administrator/Recruiter/HR/management**

Brands - MO  
April 2018 to October 2019

Head administrator, HR, on site management, and recruiting for anywhere from 130-300 employees at any given time.

### **Server**

MO  
May 2018 to October 2018

This was a temporary second job

## **Member Advocate and Operations Supervisor**

Teleperformance USA/ United Healthcare Campaign - MO  
July 2017 to April 2018

## **Hair Stylist/ Salon Manager**

Supercuts - CA  
2011 to 2016

When I was first hired on with this company, I was a general stylist. As I grew in my skillset and experience, I moved on to not only training positions, but to managing multiple locations at once. I loved that my job was constantly growing and changing.

## **Preschool Teacher**

CA  
2011 to 2015

Childcare worker, lead preschool teacher, experience with ages newborn-elementary school.

## **Project Coordinator/ Project Manager**

Flooring - CA  
2013 to 2014

## **Teen Counselor**

CA  
2011 to 2014

Working with inner city children and at risk teens to promote healthy life skills, study skills, one on one counseling appointments, cooking classes, etc.

## **Server/Hostess**

Restaurant and Pub  
2009 to 2010

## **Barista**

2008 to 2009

## **Data Processor/ Office Manager**

Allstate Insurance  
2006 to 2008

## Education

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### **Cosmetology license and Makeup artistry certification. in Hair, skin, nails; glamour, corrective, and special effects makeup.**

Academy- CA

### **High School Diploma**

College - MO

### **Associate's degree in Theology**

NY

### **3 years in Psychology**

College - CA

### **Associate in Early Child Development/Child Development**

Academy - CA

### **Associate's degree in Business Administration**

Academy - CA

## Skills

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- Interview
- Talent Acquisition
- Human Resource
- Time Management
- Financial Services
- Customer Service
- Recruiting
- Interviewing
- recruitment
- Human Resources
- Payroll
- Microsoft Office
- Excel
- HR
- Microsoft Excel
- Typing
- Preschool Experience
- Project Coordination
- Hair Styling
- Nail Care
- Social Work
- Leadership
- Performance management
- P&L Management
- Retail sales
- Management
- Sales
- Bookkeeping
- Microsoft Access
- Management
- Supervising experience

- Maintenance
- Operations management
- Office Management
- Budgeting
- Administrative Experience
- Sales
- Customer service
- Account management
- Marketing
- Insurance Sales
- Sales Management
- Research

## Certifications and Licenses

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### **Driver's License**

Present

### **Property & Casualty License**

P&C licensed in Missouri, Kansas, and Oklahoma.

### **Life & Health Insurance License**

### **Life Insurance License**

### **Insurance Producer License**

### **Accident & Health Insurance License**

### **Commercial Lines License**

### **Health Insurance License**

### **Personal Lines License**

## Assessments

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### **Sales skills — Proficient**

July 2023

Influencing and negotiating with customers

Full results: [Proficient](#)

### **Supervisory skills: Motivating & assessing employees — Proficient**

June 2021

Motivating others to achieve objectives and identifying improvements or corrective actions

Full results: [Proficient](#)

### **Administrative assistant/receptionist — Proficient**

July 2023

Using basic scheduling and organizational skills in an office setting

Full results: [Proficient](#)

### **Attention to detail — Proficient**

July 2023

Identifying differences in materials, following instructions, and detecting details among distracting information

Full results: [Proficient](#)

### **Customer focus & orientation — Proficient**

June 2021

Responding to customer situations with sensitivity

Full results: [Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.