

Candidate 3814

LA

Work Experience

Licensed Insurance Agent/Sales and Service

State Farm - LA
May 2021 to Present

- Fully licensed insurance producer (Louisiana).
- Assess client needs and determine products to help meet those needs.
- Service customer accounts including policies, billing, and claims.
- Effectively communicate with customers, team members, underwriters, adjusters, and various service departments.
- Plan various marketing strategies to increase office production.

Licensed Insurance Agent/Sales and Service

State Farm - LA
February 2020 to May 2021

- Fully licensed insurance producer (Louisiana).
- Market products to potential customers.
- Conduct needs analysis and suggest product to help meet customer needs.
- Service customer accounts.
- Effectively communicate with team members, underwriters and various service representatives.
- Participated in Agent Aspirant Program.

Licensed Insurance Agent/Customer Service Representative (Louisiana)

LA
June 2019 to February 2020

- Specialized in Medicare education and supplement plans.
- Attend office hours during which i would make outbound calls to target audience in order to set appointments with potential clients.
- Travel to appointment locations.
- Educate clients about Medicare and conduct needs analysis in order to suggest products to best meet their needs.
- Market and write life and health insurance as well as annuities.
- Conduct some field underwriting for life and health insurance clients.
- Assist clients with claims process.
- Service customer policies as needed.

Education

Bachelor's degree in Secondary Education

LA

August 2013 to May 2017

High school diploma

High School - LA

August 2009 to May 2013

Skills

- Learning technology
- Communication skills
- Insurance Sales
- Customer relationship management
- Writing skills
- Attention to Detail
- Organizational skills
- Teachable
- Computer skills
- Proofreading
- Leadership
- Strategic planning
- Presentation Skills
- Microsoft Word
- Microsoft Excel
- Phone etiquette
- Time management

Certifications and Licenses

Property & Casualty License

Life & Health Insurance License