

# Bilingual Mongolian Hire: 4968 \*\*1-2 LIFE APPS/MONTH\*\*

Licensed Account Creation Specialist

## EXPERIENCE

### State Farm

July 2022 - Present

Licensed Account Creation Specialist

- Handle inbound calls, warm leads, and cold calls, building rapport with customers through effective fact-finding and needs assessment.
- Review and consult with customers on their insurance and financial needs, recommending suitable coverage options.
- Utilize the triangle of protection to add life and health products, enhancing household coverage and offering comprehensive solutions.
- Provide both service and sales support, ensuring clients receive exceptional service while promoting product offerings.
- Fully licensed in Property & Casualty, as well as Life & Health, across multiple states.
- Work in-office, with experience managing both service and sales aspects of insurance policies.

### Car Dealership

October 2014 - June 2022

Sales Consultant

- Assist customers throughout the vehicle purchase process, ensuring an exceptional dealership experience from start to finish.
- Complete paperwork, prepare vehicles for delivery, and finalize sales deals with customers.
- Build strong relationships with customers, providing consultative services to help them find the vehicle that meets their needs and preferences.
- Proactively prospect leads and referrals to generate potential future sales opportunities.
- Perform daily follow-up tasks, including calls, emails, and texts, to engage and nurture potential customers for future sales.

## EDUCATION

### University

Bachelor's degree

## CERTIFICATIONS

**P&C, Life & Health Licensed in the State of AK, MS, LA, TX**

## ROLES, ACTIVITIES AND DESIRED COMPENSATION

Reported: 30-40 items/\$30-40k premium/month

Will work REMOTE in any time zone

Desires a Sales role with a State Farm Agency @ \$35-40k base, with the ability to earn \$60k+ total

70+ outbound dials/day, 30+ inbound calls, referral sales, pivot and cross selling, lead generation, bundling, customer service & reports selling 1-2 new life policies per month.