

Direct Hire Candidate: 4984

Licensed Insurance Agent

EXPERIENCE

State Farm

May 2018 - Present

Licensed Insurance Agent

- Built strong relationships with clients by delivering exceptional customer service and promptly addressing their inquiries or concerns, ensuring satisfaction and trust.
- Analyzed client needs and recommended appropriate coverage options to ensure comprehensive protection, tailoring solutions to each individual's requirements.
- Conducted thorough risk assessments for potential policyholders to accurately determine coverage needs, ensuring appropriate and reliable insurance protection.
- Managed policy renewals by proactively contacting clients ahead of expiration dates, offering updated coverage options to maintain continuous protection and customer satisfaction.

Children's Services

September 2016 - May 2018

Teacher

- Facilitating daily activities and ensuring that each child's needs were met through personalized attention and care.
- Created and developed tailored curriculum to address the unique needs of individual students, fostering their growth and development at a steady pace.
- Maintained open communication with parents, building trust, loyalty, and a strong sense of community with every family.
- Cultivated an inviting, engaging, and safe learning environment, ensuring that students felt comfortable and inspired to learn.
- Provided ongoing guidance and mentorship to co-teachers, helping to build their self-confidence and develop their teaching skills.

Children's Services

August 2005 - September 2016

Owner

- Oversaw the quality care, growth, and development of each child, ensuring that their needs were met and progress was tracked.
- Built and nurtured strong relationships with families, fostering trust and loyalty within the community and school system.
- Gained recognition and positive reputation through word-of-mouth referrals, contributing to the center's success and demand.
- Hired and trained daycare providers, ensuring they were well-equipped to provide high-quality care to children.
- Implemented ongoing education and assessments for staff, ensuring the highest standards of care and professional development.
- Through excellent customer service and dedication, Abundant Love Day Care became a highly sought-after facility within the community.

CERTIFICATIONS

P&C, Life & Health Licensed in the State of FL

ROLES, ACTIVITIES AND DESIRED COMPENSATION

Reported: 40-50 items/\$50-60k premium/month

Will work REMOTE in CST or EST

Desires: A sales role with a State Farm Agency @ \$45k+ base, with the ability to earn \$80k+ total

70+ outbound dials/day, 20+ inbound calls, referral sales, pivot and cross selling, bundling & customer service.