

Direct Hire: 4976 **1-2 LIFE APPS/MONTH**

Licensed Insurance Sales Agent/Producer

EXPERIENCE

Insurance Agency

October 2020 - Present

Licensed Insurance Sales Agent/Producer

- Conducted insurance sales for a range of products.
- Provided exceptional customer service by addressing client inquiries, resolving issues, and offering solutions tailored to their needs.
- Assisted clients in selecting the most appropriate insurance coverage, ensuring adequate protection.
- Processed insurance applications, policy updates, renewals, and claims efficiently.
- Built and maintained long-term relationships with clients, encouraging repeat business and referrals.

State Farm

June 2019 to October 2020

Licensed Insurance Sales Agent/Producer

- Sold various types of insurance products, including life, auto, home, and health insurance, tailored to client needs.
- Delivered outstanding customer support by promptly responding to inquiries, resolving concerns, and providing customized solutions.
- Helped clients choose the right insurance coverage to ensure they were properly protected.
- Managed the processing of insurance applications, policy updates, renewals, and claims with efficiency and attention to detail.
- Cultivated lasting client relationships, fostering loyalty and generating referrals for continued business.

State Farm

January 2017 to June 2019

Licensed Insurance Sales Agent/Producer

- Specialized in insurance sales and service, offering products including auto, home, life, and health insurance.
- Actively participated in the Rotary Club, contributing to community engagement and outreach initiatives.
- Organized and supported local high school sports teams by hosting fundraising car washes, helping raise money for team activities.
- Participated in numerous community events, setting up tables to network, build relationships, and promote insurance services.
- Fostered strong connections with local businesses and residents to increase visibility and expand customer base.

EDUCATION

High School

Diploma

CERTIFICATIONS

P&C, Life & Health Licensed in the State of FL

ROLES, ACTIVITIES AND DESIRED COMPENSATION

Reported: 50-60 items/\$50k+ premium/month

Will work REMOTE in any time zone

Desires: A Sales or Hybrid role with a State Farm Agency @ \$40-45k base, with the ability to earn \$60k+ total

Outbound dials/20+ inbound calls day, referral sales, pivot and cross selling, lead generation, bundling, customer service & reports selling 1-2 new life policies per month.