

Bilingual Spanish Hire: 4991

Licensed Sales Producer

EXPERIENCE

Allstate

September 2021 - Present

Licensed Sales Producer

- Delivered exceptional customer service to foster customer loyalty and satisfaction.
- Provided clients with clear explanations of insurance policies and coverage options.
- Trained and mentored sales representatives on effective sales techniques, contributing to an increase in sales.

Allstate

September 2015 - September 2021

Licensed Sales Producer

- Created innovative marketing campaigns to attract new customers and increase brand visibility.
- Managed administrative tasks including appointment scheduling, billing, and insurance claims processing.
- Analyzed financial data to identify trends and uncover opportunities for cost savings and improved profitability.
- Applied effective sales strategies to build strong customer relationships and close sales, leading to an increase in sales.

State Farm

February 2013 - September 2015

Licensed Sales Producer

- Generated new leads and contacts through networking, cold calling, and research, resulting in a increase in new customers.
- Handled customer complaints calmly and professionally, resolving customer issues in a timely manner
- Created reports and documents as requested by the office manager

CERTIFICATIONS

P&C Licensed in the State of TX

ROLES, ACTIVITIES AND DESIRED COMPENSATION

Reported: 20-30 policies/\$20-30k premium/month

Will work REMOTE in any time zone **MUST OFFER HEALTH or STIPEND

Desires: A Sales or Hybrid role with an Allstate Agency @ \$45k+ base, with the ability to earn \$65k total

40+ outbound dials/day, 20+ inbound calls, referral sales, pivot and cross selling, bundling & customer service.