

# Bilingual Spanish Hire: 4992

Licensed Sales Agent

## EXPERIENCE

### Insurance Company

September 2022 - November 2024

Licensed Sales Agent

- Addressed questions and concerns from policyholders regarding their insurance policies, providing clear and accurate information.
- Sold a range of insurance products to both businesses and individuals, including additional coverage options tailored to their needs.
- Explained the features, advantages, and disadvantages of various policies, helping clients make informed decisions.
- Sent payment reminders and notified customers of any changes in rates or policy terms.

### Allstate

July 2019- April 2022

Licensed Sales Agent

- Addressed policyholder inquiries, providing detailed explanations and resolving concerns related to their insurance coverage.
- Sold a diverse range of insurance products to both businesses and individuals, including additional coverage options to enhance protection.
- Clearly explained the features, advantages, and disadvantages of various policies, ensuring clients understood their options.
- Sent timely reminders for premium payments and notified customers of any rate changes or adjustments.
- Upgraded policies for established customers, ensuring they had the appropriate coverage based on their evolving needs.

### Restaurant

August 2017 - June 2019

Manager

- Oversee and manage the daily operations of the restaurant, ensuring smooth functioning across both front-of-house and back-of-house.
- Lead, train, and supervise staff members to maintain high service standards and operational efficiency.
- Handle customer inquiries and complaints, ensuring a positive and memorable dining experience for all guests.
- Ensure the restaurant is compliant with health regulations and food safety standards, maintaining a clean and safe working environment.

## CERTIFICATIONS

**P&C, Life & Health Licensed in the States of NM, AZ, TX**

## ROLES, ACTIVITIES AND DESIRED COMPENSATION

50-60 items/\$50-60k premium/month

Will work REMOTE in any time zone

Desires a sales or Hybrid role with an Allstate Agency @ \$40k base, with the ability to earn \$60k total

100+ outbound dials/day, 40+ inbound calls, referral sales, pivot and cross selling, developing their own leads, selling & customer service.