

Direct Hire: 5011** 3-5 NEW LIFE APPS/MONTH**

Licensed Insurance Agent

EXPERIENCE

State Farm

February 2023 - Present

Licensed Insurance Agent

- Identified problems and took swift action to resolve them, ensuring a seamless customer experience.
- Increased sales of life insurance products through strategic customer outreach and relationship-building.
- Negotiated with customers and insurance companies to secure favorable policy terms, ensuring the best coverage for clients.
- Promoted products and services through upselling and other sales strategies to meet customer needs and drive revenue.
- Verified customer identity using government-issued identification documents to ensure accuracy and compliance.
- Developed customized financial plans for customers based on their unique needs and long-term goals, offering tailored solutions for their financial security.

Correctional Facility

August 2021 - February 2023

Correctional Officer

- Inspected cells and conducted random searches of common areas to ensure safety and compliance with facility rules.
- Monitored daily activities to identify and address suspicious behavior, improper conduct, and potential signs of conflict.
- Observed inmate behavior to prevent criminal activities, escape attempts, and other dangerous incidents, ensuring the safety of the facility.

EDUCATION

High School

Diploma

CERTIFICATIONS

P&C, Life & Health Licensed in the States of IN, IL, TX, MD, NY, KY, WI, MS, MO, NC

ROLES, ACTIVITIES AND DESIRED COMPENSATION

Reported: 40-50 items/\$40-50k premium/month

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with a State Farm Agency @ \$40-45k base, with the ability to earn \$70k+ total

100+ outbound dials/day, 30+ inbound calls, referral sales, pivot and cross selling, lead generation, bundling, customer service & reports selling 3-5 new life policies per month.