

# Bilingual Spanish Hire: 5013

Licensed Insurance Agent

## EXPERIENCE

### State Farm

Licensed Insurance Agent

- Provided exceptional customer service and managed office operations, ensuring smooth workflow and client satisfaction.
- Sold various types of insurance products, including auto, home, and commercial insurance.
- Utilized strong customer support skills to assist clients, address inquiries, and provide tailored solutions.
- Demonstrated expertise in selling insurance products, utilizing in-depth knowledge of policy offerings.
- Hold active Property and Casualty licenses, ensuring compliance and effective coverage recommendations for clients.

### Medical Services

Resource Coordinator

- Coordinated community resources, connecting individuals with services and support that meet their needs.
- Utilized strong communication skills to effectively engage with clients, organizations, and service providers.
- Applied knowledge of available community resources to provide accurate information and facilitate referrals to appropriate services.

### Retail

Customer Service

- Responded promptly and professionally to all customer needs, ensuring satisfaction and timely assistance.
- Handled cash transactions accurately, maintaining proper records and ensuring financial integrity.
- Answered phone calls efficiently, addressing inquiries and providing appropriate support to customers.

## CERTIFICATIONS

### P&C Licensed in the State of CO

## ROLES, ACTIVITIES AND DESIRED COMPENSATION

Reported: 20-30 items/\$20-30k premium/month

Will work REMOTE in MST

Desires a Hybrid role with a State Farm Agency @ \$40-45k base, with the ability to earn \$55k+ total

30+ outbound dials/day, 50+ inbound calls, referral sales, pivot and cross selling, lead generation, bundling, and customer service.