

Direct Hire: 5027 **2-3 LIFE APPS/MONTH** \$3,500

Licensed Account Manager

EXPERIENCE

State Farm

September 2023 - Present

Licensed Account Manager

- Develop and nurture customer relationships, ensuring consistent follow-up and satisfaction.
- Provide efficient, accurate, and courteous customer service, addressing a range of inquiries regarding insurance policies and coverage.
- Manage policy changes, transfers, claims submissions, and billing inquiries in a prompt and professional manner.
- Promote lasting customer loyalty by delivering exceptional service and fostering strong, long-term relationships.

Call Center

January 2022 - May 2023

Confirmation Agent

- Consulted with customers to ensure they fully understood the value of their solar products and achieved satisfaction.
- Built rapport with clients quickly through professional communication and strong interpersonal skills.
- Effectively addressed and overcame objections, turning concerns into positive outcomes.
- Managed inbound and outbound calls, scheduling appointments and creating a positive experience for every client.

Support Services Company

December 2018 - December 2021

Direct Support

- Provide direct support to individuals with intellectual or developmental disabilities, ensuring their daily needs are met.
- Assist with essential daily living activities, including bathing, eating, administering medications, hygiene, and grooming.

EDUCATION

High School

Diploma

CERTIFICATIONS

P&C, Life & Health Licensed in the States of NJ, NY & PA

SKILLS

Microsoft Word, Billing, Sales, Scheduling, Data entry, Customer service, Organization, Adapts to new environment, Printing, Work copy machine, Direct care, CPR certified, Strong communication skills, Knowledge of insurance verification, Building relations

Direct Hire: 5027 **2-3 LIFE APPS/MONTH \$3,500**

Licensed Account Manager

Reported: 30-40 items/\$30-40k premium/month

State Farm 2 years

P&C, Life & Health Licensed in NJ, NY & PA

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with a State Farm Agency @ \$40-45k base, with the ability to earn \$50k+ total

50+ outbound dials/day, 50+ inbound calls/day, referral sales, pivot and cross selling, lead generation, bundling, customer service & reports selling 2-3 new life policies per month.