

Bilingual German Hire: 5053 \$3,500

Licensed Insurance Producer

Reported: 30-40 items per month / \$45-55k premium per month

Allstate 2.3 years

P&C Licensed in PA, CO

Will work REMOTE in any time zone

Desires: A Sales role with an Allstate Agency @ \$40-45k base, with the ability to earn \$80k+ total

80+ outbound dials/day, inbound calls with live lead transfers, referral sales, pivot and cross selling, bundling, and customer service.

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EXPERIENCE

Allstate

October 2022 - Present

Licensed Insurance Producer

- Sold and serviced insurance policies, ensuring clients were adequately covered.
- Assisted clients in understanding their policies and finding appropriate coverage based on their needs.
- Provided excellent customer service by addressing policy inquiries, making necessary changes, and assisting with claims.
- Stayed up-to-date on Allstate's products and industry trends to offer the best options to clients.
- Utilized CRM software to manage client relationships, track leads, and ensure timely follow-ups.

Real Estate Company

September 2021 - October 2022

Realtor

- Assist clients in buying, selling, and renting properties by understanding their needs and preferences.
- Schedule and conduct property showings, guiding clients through potential homes and explaining features.
- Negotiate offers, counteroffers, and contracts between buyers and sellers to ensure favorable terms for clients.
- Provide clients with information about the local real estate market, pricing, financing, and legal procedures.
- Coordinate and attend home inspections, appraisals, and closings, ensuring all documents are completed.
- Stay up-to-date on real estate laws, regulations, and industry trends to offer clients informed guidance.

Country Club

February 2020 - August 2021

Bartender/Server

- Greeted and interacted with customers in a friendly and professional manner, taking drink orders and making recommendations.
- Took food and drink orders from guests, delivered items to tables, and ensured customer satisfaction.
- Maintained a clean and organized bar area, restocking supplies as needed and keeping the service area tidy.
- Collaborated effectively with kitchen staff, servers, and managers to ensure smooth service and positive customer experiences.

Freelance Fitness Trainer

April 2009 - February 2019

Owner / Certified Personal Fitness Trainer

- Developed individualized client programs in nutrition, health, and wellness, tailored to each client's unique goals and needs.
- Facilitated instruction in strength and weight training, ensuring proper technique and form to prevent injury and promote progress.
- Provided counseling on positive lifestyle changes and confidence building to help clients achieve their long-term health and wellness goals.
- Monitored clients during sessions to ensure safety, injury prevention, and appropriate progression based on their fitness level.
- Managed client scheduling and appointments, ensuring efficient use of time and resources.

CERTIFICATIONS

P&C Licensed in the States of PA, CO