

Direct Hire Candidate: 5040 **3-5 LIFE APPS/MONTH**

Licensed Sales Associate

Reported: 20-30 items per month / \$20-30k premium per month

State Farm 6 years, Independent 12.5 years, Allstate 1.5 years

P&C, Life & Health Licensed in LA, GA, TX, TN, AZ

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with a State Farm Agency @ \$40-45k base, with the ability to earn \$65k+ total

80+ outbound dials/day, inbound calls with live leads, referral sales, pivot and cross selling, bundling, customer service & reports selling 3-5 new life policies per month.

Direct Hire Candidate: 5040 **3-5 LIFE APPS/MONTH**

Licensed Sales Associate

EXPERIENCE

Allstate

April 2024 to Present

Licensed Sales Producer

- Sold, serviced, and managed insurance policies, ensuring clients had adequate and tailored coverage.
- Handled commission statements and managed daily office functions to ensure smooth operations and efficiency.
- Provided ongoing support for policyholders, addressing inquiries and resolving issues as needed.
- Ensured accurate documentation and record-keeping to maintain compliance with company standards.

State Farm

July 2018 - April 2024

Licensed Sales Associate

- Sell and manage insurance policies, ensuring clients have appropriate coverage for their needs.
- Cross-sell additional products to clients based on their specific requirements, enhancing overall policy coverage.
- Hold licenses in both Property and Casualty as well as Life and Health insurance lines.
- Drive sales and meet targets through effective client engagement and product recommendations.

Allstate

January 2017 - July 2018

Licensed Sales Associate

- Sold, serviced, and managed insurance policies, ensuring clients had adequate and tailored coverage.
- Handled commission statements and managed daily office functions to ensure smooth operations and efficiency.
- Provided ongoing support for policyholders, addressing inquiries and resolving issues as needed.
- Ensured accurate documentation and record-keeping to maintain compliance with company standards.

Independent Insurance Company

August 2010 - January 2013

Licensed Customer Service / Office Manager

- Sold, serviced, and maintained property and casualty insurance policies, ensuring clients were properly covered.
- Handled bookkeeping responsibilities, including invoicing, to maintain accurate financial records for the location.
- Managed customer inquiries and provided solutions to ensure satisfaction with policies and services.
- Ensured compliance with internal and external regulations while maintaining smooth operations in the office.

Independent Insurance Company

October 2006 to May 2010

Licensed Customer Service

- Sold, serviced, and maintained property and casualty insurance policies for Louisiana residents, ensuring their coverage needs were met.
- Provided personalized guidance to clients, helping them select appropriate coverage options based on individual needs.
- Managed policy renewals, updates, and claims, ensuring a seamless experience for clients.
- Maintained up-to-date client records and ensured compliance with state regulations and company policies.

CERTIFICATIONS

P&C, Life & Health Licensed in the States of LA, GA, TX, TN, AZ