

## Direct Hire Candidate: 5095

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Licensed Insurance Producer

Reported: 30-40 policies/month, \$20-30k premium/month

State Farm 2.5 years

P&C, Life & Health Licensed in AZ, P&C only in NV

Will work REMOTE in any time zone

Desires a Sales role with a State Farm Agency @ \$40-45k base, with the ability to earn \$65k+ total

80+ outbound dials/day, 30+ inbound calls/day, pivot and cross selling, referral sales, bundling, and customer service.

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## EXPERIENCE

### State Farm

May 2022 - Present

Licensed Insurance Producer

- Created precise quotes and tailored proposals based on clients' specific insurance needs.
- Educated clients about a range of insurance products to align with their individual needs and risk profiles.
- Actively participated in training programs to enhance knowledge of products and stay current on insurance industry regulations.

### Media Company

August 2015 - November 2024

IT Specialist

- Installed, configured, and maintained computer systems, networks, printers, and other peripheral devices.
- Upgraded hardware components, including RAM modules and hard drives, to optimize system performance.
- Documented all repairs and maintenance tasks performed on computers and related devices for future reference and troubleshooting purposes.

### Computer Service

December 2013 - April 2014

Repair Technician

- Diagnosed and troubleshoot hardware and software issues, implementing timely and effective resolutions.
- Managed the installation, configuration, and ongoing maintenance of computer systems, including hardware and software upgrades.
- Conducted research on emerging technologies in the computer engineering field and recommended adoption strategies when relevant.

## EDUCATION

### Kingman High School, Kingman, AZ, US

August 2011 - May 2015

High school diploma

## CERTIFICATIONS

### P&C, Life & Health Licensed in the States of AZ, P&C only in NV

## SKILLS

Professional Skills: Maintenance, Printing, Insurance Management and Aftercare, Risk Analysis, Training Activities, Insurance Sales, IT Skills: Information Technology, Hard Disk Drives, Hardware Infrastructure, Computer Engineering, Software Engineering