

Direct Hire Candidate: 5105

Licensed Insurance Agent

Reported: 25-35 items/month, \$20-30k premium/month

Allstate 4.5 years

P&C Licensed in IN, OH

Will work REMOTE in EST only

Desires a Sales role with an Allstate Agency @ \$45k+ base, with the ability to earn \$65k+ total

100+ outbound calls/day, inbound calls with live leads, pivot and cross selling, developing their own leads, referrals, bundling, raw new sales, and customer service.

Direct Hire Candidate: 5105

Licensed Insurance Agent

EXPERIENCE

Allstate

June 2020 - Present

Licensed Insurance Agent

- Licensed Insurance Agent with a focus on sales, specializing in providing tailored insurance solutions.
- Recognized as Top Sales Agent for several consecutive years, consistently achieving and surpassing sales targets.
- Successfully generated over \$1 million in new business premium, contributing to the agency's growth.
- Awarded the Craig Wiggins Coaching and Consulting recognition for exceptional performance and dedication.

Insurance Company

October 2019 to June 2020

Licensed Sale Agent

- Served as an outside sales representative specializing in supplemental accident and health policies.
- Top sales agent recognition in region.
- Qualification for travel due to outstanding performance.

Education Facility

August 2017 - October 2019

Campus Operations Building Lead

- Managed all Campus Operations at University campus.
- Promoted from maintenance department within Campus Operations.
- Promoted to Building Lead in 2018, overseeing operations and facility management.

CERTIFICATIONS

P&C Licensed in the State of IN, OH

SKILLS

Professional Skills: Cold Calling, Insurance Sales, Sales, Negotiation, Telemarketing, Direct Sales, Customer service, Communication skills, Sales, Business Development, Mentoring, Consulting, Knowledge of Direct Selling, Negotiation Skills, Insurance Management and Aftercare, Brand Management, Maintenance, Customer Service, Profit-Based Sales Targets, Cold Calling Sales, Operating Expenses, Insurance Sales, Telemarketing, Health Insurance, Health Policies
IT Skills: Microsoft Office