

Direct Hire Candidate: 5125

Licensed Insurance Advisor

EXPERIENCE

Allstate

January 2024 - Present

Licensed Insurance Advisor

- Answered incoming calls and made calls to web leads, providing quotes for various property and casualty (P&C) insurance products.
- Closed sales by guiding clients through the insurance options, addressing their needs, and finalizing the sale.
- Input consumer information accurately into the appropriate applications to ensure a smooth processing of policies.
- Leveraged strong communication skills to build rapport with clients and deliver excellent customer service.

Allstate

September 2023 - January 2024

Licensed Sales Producer

- Made cold calls daily and handled live transfer calls from Avaya, engaging with potential clients.
- Addressed consumer inquiries and provided information on various insurance products.
- Conducted sales pitches and provided accurate quotes for auto, home, renters, and other insurance types.
- Delivered tailored insurance solutions based on the client's needs while maintaining strong customer service.

Allstate

May 2021 to July 2022

Licensed Sales Producer

- Assisted consumers in selecting insurance policies that best fit their needs, offering tailored solutions.
- Explained various insurance policies and products to both potential and existing clients, guiding them toward the most suitable coverage options.
- Issued accurate quotes, maintained client records, prepared reports, and addressed client inquiries regarding insurance plans and policies.
- Demonstrated strong written and verbal communication skills to effectively convey information to clients.
- Regularly reviewed and updated client policies to ensure they reflected changes in their lives and provided the necessary coverage.

CERTIFICATIONS

P&C Licensed in the States of TX & NH

SKILLS

Professional Skills: Sales, Telephone Call Reception Management, Consumer Behaviour, Customer Service, Employee Onboarding, Cold Calling Sales, Commercial Insurances, Sales Presentations, Business Development, Negotiation Skills, Medicare, Planned Maintenance, Mentoring, Insurance Sales, Telemarketing, Scheduling, Administrative Operations, Accounts Payable, Insurance Management and Aftercare, Marketing

Direct Hire Candidate: 5125

Licensed Insurance Advisor

Reported: 30-40 items/month, \$30-40k premium/month

Allstate 2 years

P&C Licensed in TX & NH

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with an Allstate Agency @ \$40-45k base, with the ability to earn \$75k+ total

100+ outbound dials/day, 10+ inbound calls, referral sales, pivot and cross selling, lead generation, bundling & customer service.