

# Direct Hire Candidate: 5016

Licensed Insurance Agent

## EXPERIENCE

### Allstate

September 2024 - Present

Licensed Insurance Agent

- Explain various insurance policies and products to both potential and existing clients, guiding them to choose coverage that best suits their needs.
- Advise clients on modifications and updates to existing policies to ensure comprehensive coverage.
- Create customized insurance policies and packages tailored to meet the specific needs of clients.
- Market and advertise insurance policies effectively to attract new clients and expand business.
- Demonstrate strong time management skills to efficiently manage client appointments, follow-ups, and administrative tasks.

### State Farm

June 2024 - September 2024

Licensed Insurance Agent

- Educates potential and existing clients on various insurance policies and products, helping them understand their options.
- Guides clients in selecting coverage that best meets their individual or business needs, ensuring they are adequately protected.
- Suggests modifications and updates to clients' existing insurance policies to enhance coverage and suit changing circumstances.
- Designs and customizes insurance policies and packages tailored to clients' specific requirements, providing optimal solutions.

### Home Service Company

September 2022 - May 2024

Branch Manager

- Presented home automation options and services to new homeowners, effectively explaining the benefits of integration.
- Provided exceptional customer service in an ethical and professional manner, ensuring client satisfaction.
- Managed a provided lead route, demonstrating strong time management and organization.
- Adapted to flexible working hours, exhibiting strong closing skills and self-motivation.
- Thrived in a performance-driven environment, consistently meeting sales targets and demonstrating the ability to learn and apply new skills.
- Took on leadership responsibilities, hiring, training, and motivating a local sales team to drive success.
- Balanced fieldwork with team management, helping navigate daily challenges while continuing to produce strong numbers and lead by example.

## CERTIFICATIONS

### P&C, Life & Health Licensed in the State of OK

## ROLES, ACTIVITIES AND DESIRED COMPENSATION

Reported: 30-40 items/\$40-50k premium/month

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with an Allstate Agency @ \$40-45k base, with the ability to earn \$85k+ total

100+ outbound dials/day, 10+ inbound calls, referral sales, pivot and cross selling, lead generation, bundling & customer service.

## Direct Hire Candidate: 5016

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Direct Hire Candidate: 5016 \$3,500

Reported: 30-40 items/\$40-50k premium/month

Allstate 1.5 years

P&C, Life & Health Licensed in OK

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with an Allstate Agency @ \$40-45k base, with the ability to earn \$85k+ total

100+ outbound dials/day, 10+ inbound calls, referral sales, pivot and cross selling, lead generation, bundling & customer service.