

Direct Hire Candidate: 5215 **1-2 Life apps/month**

Licensed Team Member

Versatile professional with extensive experience in customer service, sales, administration, and retail. Quick learner with strong analytical skills, attention to detail, and a proven track record of earning promotions through hard work and teamwork. Adaptable and driven, with a skillset that adds value to any team.

EXPERIENCE

Local State Farm Agency

December 2024-April 2025

Licensed Team Member

- Assist the community by offering property and casualty, as well as life and health insurance options to protect their assets.
- Provide exceptional customer service by educating clients, reviewing their needs, and recommending policies that best suit their lifestyles.
- Collaborate with the agent to achieve both team and individual goals, ensuring overall success and growth.

Local State Farm Agency

March 2023 - November 2024

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Cleaning Company

June 2021 - February 2023

Housekeeper

- Cleaned and sanitized residential homes and Air B&Bs, ensuring a high level of attention to detail.
- Maintained professional and effective communication with property owners to meet their expectations.
- Strictly adhered to health and safety regulations to ensure a safe and clean environment.
- Managed inventory and ensured supplies were stocked, maintaining efficient operations.

Coffee Shop

March 2021 - February 2023

Barista

- Prepare and serve hot and cold drinks, including coffee, tea, and specialty beverages.
- Maintain cleanliness and sanitation of work areas, utensils, and equipment to ensure a safe environment.
- Stay knowledgeable about menu items and communicate effectively with customers to meet their needs.
- Provide excellent customer service, completing orders promptly and accurately in a fast-paced environment.
- Operate the cash register to complete transactions efficiently and accurately.

EDUCATION

High School

Diploma

SKILLS

- Professional Skills: Customer Service, Stock Control, Sales, Administrative Operations, Scheduling, Profit-Based Sales Targets, Sales Reports, Customer Demand Planning, Regional Sales, Cash Management, Team Management, Brand Management, Accounts Receivable, Sales Promotion, Team Building, Training Activities, Employee Onboarding, Auditing Skills, Insurance Management and Aftercare

CERTIFICATIONS

Property & Casualty and Life & Health Licensed

State of OK

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Licensed Team Member

Direct Hire Candidate: 5215 \$3,500 **1-2 LIFE APPS/MONTH**

Reported: 25-35 policies/month, \$25-35k premium/month

State Farm 2 years

P&C, Life & Health Licensed in OK

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with a State Farm Agency @ \$38-40k base, with the ability to earn \$60k+ total

70+ outbound dials/day, 20+ inbound calls with live lead transfers, pivot and cross selling, bundling, multilining, win-backs, referral selling, creating lead lists, and customer service

Reports selling 1-2 new life policies/month

MUST OFFER Health or Stipend