

Direct Hire Candidate: 5243

Licensed Sales Professional

Highly motivated and results-driven professional with a proven track record in driving business growth and exceeding client expectations. Skilled in client relationship management, team leadership, and strategic problem-solving, with exceptional communication and presentation abilities.

EXPERIENCE

Insurance Company

October 2024 - Present

Agency Specialist

- Established and managed agent login credentials and passwords, ensuring seamless functionality of agency accounts.
- Addressed and resolved technical concerns promptly, minimizing disruptions and enhancing user satisfaction.
- Provided clear instructions to agency staff on navigating and optimizing agency systems for maximum efficiency.
- Collaborated with partners, such as agency delegates and technical teams, to ensure smooth event operations.
- Identified and implemented solutions for recurring technical issues, maintaining accurate records and ensuring compliance with security and data privacy regulations.

Local Allstate Agency

March 2020 - October 2024

Licensed Sales Professional

- Delivered exceptional customer service, cultivating positive experiences and fostering long-term client relationships.
- Proactively pursued new leads and opportunities, driving client base expansion and revenue growth.
- Maintained accurate and up-to-date client records, ensuring compliance with industry regulations.
- Effectively handled and resolved client inquiries and complaints, ensuring prompt and satisfactory resolutions.

Auto Parts Company

September 2014 - March 2020

General Manager

US Military

March 2008 - December 2014

Civilian Contract LPN

EDUCATION

University

Associates Degree

SKILLS

- Professional Skills: Tillage Process, Customer Service, Revenue Growth, Privacy Law, Safety Principles, Criminal Justice, Customer Relationship Management, Mentoring, Insurance Management and Aftercare, Managing Client Expectations, Team Management, Innovation Management

CERTIFICATIONS

Property & Casualty Licensed

State of FL

Direct Hire Candidate: 5243

Licensed Sales Professional

Direct Hire Candidate: 5243 \$3,500

Reported: 40-50 items/month, \$60-70k premium/month

Allstate 4.5 years, Independent 6 months

P&C Licensed in FL (2-20)

Will work REMOTE in EST only

Desires a Sales role with an Allstate Agency @ \$47k+ base, with the ability to earn \$80k+ total

100+ outbound dials/day, 10+ inbound calls with live lead transfers, referral sales, pivot and cross selling, marketing, networking with local businesses & customer service

MUST OFFER HEALTH or Stipend