

# Direct Hire Candidate: 5256 **\*\*3-5 Life apps/month\*\***

Licensed Team Member

## EXPERIENCE

### Local State Farm Agency

March 2024 - Present

Licensed Team Member

- Focused on driving sales as a primary responsibility, while also ensuring exceptional service to clients, especially when managing the office independently.
- Successfully managed an insurance office single-handedly, overseeing daily operations and maintaining a high level of customer satisfaction.
- Trained extensively in selling various insurance products, including auto, home, life, and health insurance, providing clients with tailored coverage options.
- Excelled in both sales and service, leveraging strong product knowledge to drive new business while managing existing client needs efficiently.

### Auto Dealership

November 2023-March 2024

Sales Consultant

- Began my sales career, making a high volume of outbound calls daily to generate leads and drive sales.
- Developed and implemented marketing strategies to attract customers and increase sales opportunities.
- Provided excellent customer service to clients, assisting with inquiries and guiding them through the sales process.
- Managed inventory and maintained an organized, attractive presentation to enhance customer experience.

## EDUCATION

### High School

Diploma

## SKILLS

- Professional Skills: Sales, Customer Relationship Management, Time Management, Customer Service, Marketing, Agriculture

## CERTIFICATIONS

### Property & Casualty and Life & Health Licensed

State of WV, OH, VA & KY

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Licensed Team Member

Direct Hire Candidate: 5256 \$3,500 3-5 LIFE APPS/MONTH

Reported: 40-50 policies/month, \$30-40k premium/month

State Farm 1 year

P&C, Life & Health Licensed in WV, OH, VA, KY

Will work REMOTE in any time zone

Desires a Sales role with a State Farm Agency @ \$40k base, with the ability to earn \$60k total

80+ outbound calls/day, 30+ inbound calls, pivot and cross selling, developing their own leads, referral sales, training other employees, and customer service & reports selling 3-5 new life policies per month