

# Direct Hire Candidate: 5300 \*\*1-3 Life apps per month\*\*

Licensed Team Member

*Highly effective at multitasking in fast-paced, high-energy environments while managing multiple priorities. Dedicated, self-motivated, and committed to delivering results under pressure. .*

## EXPERIENCE

### Local State Farm Agency

July 2022 - Present

Licensed Team Member

- Consulted with customers to assess needs and recommend appropriate insurance products.
- Presented detailed explanations of policy coverage, terms, and benefits to ensure client understanding.
- Processed policy changes, beneficiary updates, loan applications, and customer payments.
- Monitored existing coverage to align with clients' evolving needs and provided timely updates.
- Generated accurate quotes, finalized documentation, and maintained organized policy records.
- Delivered exceptional customer service by resolving inquiries and promoting continued satisfaction.

### Restaurant

November 2021 - December 2022

Waitress

- Accurately processed customer payments, provided change, and issued receipts.
- Maintained well-stocked server areas to ensure smooth and efficient service flow.
- Greeted guests, answered menu questions, and promoted specials to boost sales.

### Restaurant

March 2013- July 2021

Supervisor

- Served as shift leader, responsible for opening and closing the store and managing daily operations.
- Handled cash register functions, including till reconciliation and accurate cash handling.
- Recorded customer orders and repeated them clearly to ensure accuracy and satisfaction.
- Delivered friendly, energetic customer service to create a positive and welcoming environment.
- Resolved guest complaints promptly and professionally, ensuring customer satisfaction.
- Served food and beverages at windows, counters, and tables with efficiency and courtesy.
- Stayed up-to-date on new menu items and actively promoted featured products.
- Encouraged upselling and store promotions to increase sales and enhance customer experience.

## SKILLS

- Professional Skills: Assembly and Installation, Soccer, Certified First Responder, Customer Service, Typing Skills, Time Management, Agriculture, Printing, Insurance Claim Processing, Insurance Management and Aftercare, Risk Analysis, Dishwashing, Restaurant Operation, Cardio-Pulmonary Resuscitation (CPR), Baseball

## CERTIFICATIONS

### Property & Casualty and Life & Health Licensed

State of OR, ID & WA

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Licensed Team Member

Direct Hire Candidate: 5300 \$3,500 \*\*1-3 LIFE APPS/MONTH\*\*

Reported: 25-35 policies/month, \$15-25k premium/month

State Farm 2.8 years

P&C, Life & Health Licensed in OR, ID & WA

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with a State Farm Agency @ \$38-40k base, with the ability to earn \$65k total

70+ outbound dials/day, 30+ inbound calls, pivot and cross selling, bundling, networking, referral selling, self lead generation & customer service. Reports selling 1-3 new life policies/month