

Direct Hire Candidate: 5297 **5-6 Life apps/month**

Licensed Team Member

EXPERIENCE

Local State Farm Agency

2024 - Present

Insurance Agent/ Customer Service Representative

- Respond to customer inquiries and resolve issues promptly to ensure satisfaction
- Maintain and update accurate customer records within internal systems
- Support customer retention efforts by building rapport and addressing concerns proactively
- Collaborate with cross-functional teams to deliver seamless customer service

Insurance Company

2024 - 2024

Life Insurance Agent

- Assess client needs and financial goals to recommend suitable life insurance products
- Educate clients on policy options, coverage amounts, and benefits to ensure informed decisions
- Build rapport with clients to establish trust and long-term relationships
- Manage personal schedule independently while working remotely

Transportation Company

2022 - 2024

Driver

- Utilize extensive long-term driving experience to ensure safe and timely transportation
- Effectively manage and maintain a self-directed schedule to meet delivery or service deadlines

Cellular Phone Company

2023 - 2023

Sales Representative

- Learned and applied company systems and procedures to improve sales efficiency and perform support tasks effectively
- Demonstrated strong multitasking skills while staying attentive to customer needs and adapting to changing business demands
- Utilized excellent interpersonal and communication skills to build rapport and deliver outstanding service

EDUCATION

University

Associate's Degree

SKILLS

- Professional Skills: Customer Service, Customer Satisfaction, Customer Retention, Employee Retention, Calendar Management, Sales, Swimming Skills, Child Care, Data Entry Skills, Retail Commerce, Banking Services, Teaching, Agriculture
- IT Skills: Microsoft Office, Microsoft Windows

CERTIFICATIONS

Property & Casualty Licensed

State of PA, NJ & NY

Life and Health Licensed

State of NJ

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Direct Hire Candidate: 5297 \$3,500 **5-6 LIFE APPS/MONTH**

Reported: 10-20 items/month, \$10-20k premium/month

State Farm 9mo

P&C Licensed in PA, NJ, NY L&H Licensed in NJ

Will work REMOTE in EST/CST

Desires Sales, Hybrid or Service role with State Farm @ \$45k+ base, with the ability to earn \$65k+ total

50+ outbound dials/day, 100+ inbound calls, referral sales, pivot and cross selling, bundling, specializes in life 10-15 apps/mo & customer service.