

Bilingual Spanish Hire: 5322 **4-5 Life apps/month**

Licensed Team Member

EXPERIENCE

Truck Company

September 2022 - Present

Licensed Claims Adjuster

- Managed first-party property damage claims from initiation through resolution, including communication with involved parties.
- Conducted initial calls for at-fault liability and investigation setup, ensuring accurate claim handling from the start.
- Led property damage investigations and coordinated documentation for potential litigation.
- Processed outgoing payments and maintained organized claim files.
- Delegated daily tasks and claim assignments to team members to ensure efficient workflow and case management.

Local State Farm Agency

November 2018 - September 2022

Licensed Team Member

- Quoted, presented, and sold home, auto, life, and health insurance policies to meet individual client needs.
- Planned and executed community events to generate leads and build brand awareness.
- Maintained and updated customer accounts, ensuring accuracy and timely service.
- Served as the team's life insurance expert, providing guidance and support on product offerings and sales strategies.
- Efficiently multitasked across multiple systems and screens to manage client interactions and policy processing.

State Farm Insurance

August 2017 - September 2018

Auto Initial Loss Reporting & Adjuster

- Took initial loss reports across all 50 states, ensuring accurate claim intake and documentation.
- Determined liability decisions (0/100 and 50/50) based on evidence and claim details.
- Reviewed insurance policies and endorsements to verify coverage and claim eligibility.
- Coordinated vehicle releases and processed related documentation.
- Acted as Team Task Champion, organizing assignments and supporting team efficiency.
- Reviewed repair estimates and processed payments promptly and accurately.

EDUCATION

University

Bachelor of Science in Business Administration

SKILLS

Professional Skills: Sales, Insurance Claim Processing, Insurance Management and Aftercare, Insurance Sales, Team Management.

IT Skills: Microsoft Office.

CERTIFICATIONS

Property & Casualty and Life & Health Licensed

State of OK

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Bilingual Spanish Hire: 5322 \$3,500 **4-5 LIFE APPS/MONTH**

Reported: 70 policies/month, \$50-60k premium/month

State Farm 5 years, 8 years total in insurance

P&C and Life Licensed in OK

Will work REMOTE in EST, CST, MST

Desires a Sales role with a State Farm Agency @ \$50k+ base, with the ability to earn \$90k+ total

60+ outbound calls/day, 20+ inbound calls with live leads, pivot and cross selling, re-quotes, win-backs & customer service