

Direct Hire Candidate: 5379 **2-3 Life Apps/Month**

Licensed Team Member

EXPERIENCE

Local State Farm Agency

May 2024 - Present

Licensed Team Member

- Sold Auto, Home, Life, and Health insurance policies, averaging 20–35 policies per month.
- Managed policy servicing including changes, cancellations, and additions across multiple lines.
- Provided policy guidance and education to clients, answering questions and resolving concerns.
- Maintained accurate account records while supporting client retention through responsive service.

Department Store

March 2023 - May 2024

Call Center Agent

- Delivered prompt and courteous customer service, addressing inquiries and concerns effectively.
- Answered customer questions and clearly explained store policies and procedures.
- Supported multiple store locations by providing assistance with customer-related needs.

Local State Farm Agency

January 2022 - March 2023

Licensed Team Member

- Sold and serviced Auto, Home, and Life insurance policies tailored to customer needs.
- Assisted clients with policy changes, updates, and endorsements.
- Processed new policy applications and added coverage to existing accounts.
- Handled policy cancellations and answered coverage and billing inquiries to ensure client satisfaction.

EDUCATION

High School

Diploma

SKILLS

- Professional Skills: Sales, Call Centers, Health Policies, Customer Service, Computer Displays, Consulting, Strategies of Pricing, Contract of Sale, Stock Control, Technical Support, Cash Register Operation, Desktop Support, Forklift Trucks, Knowledge of Furnishing, Help Desk, Insurance Sales, Retail Commerce, Handling and Load Carrying IT Skills: Microsoft Windows, Apple Mac Systems, Computer Networks, Network Support, Operational Systems

CERTIFICATIONS

Property & Casualty and Life & Health Licensed

State of TX & UT

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Reported: 25–35 items/month, \$30–40k premium/month

Experience: State Farm 2.5 years

Licensed in: P&C, Life & Health – TX, UT

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with a State Farm Agency @ \$40–45k+ base, with the ability to earn \$65k total

A State Farm team member is looking for a remote position with a State Farm agency. The candidate's roles include: 80+ outbound dials/day, 10+ inbound calls with live lead transfers, referral sales, pivot and cross selling, bundling, marketing, policy reviews, and customer service. The candidate reports selling 2–3 new life policies per month.