

Direct Hire Candidate: 5392

Licensed Team Member

Motivated and adaptable professional with a diverse background in insurance, telecommunications, and fitness training. Recognized for strong communication skills, a customer-focused mindset, and a passion for problem-solving and continuous improvement. Proven ability to retain business, thrive in fast-paced environments, and deliver clear, supportive service. Currently pursuing a degree in Business Management to further enhance leadership and operational expertise.

EXPERIENCE

Local Allstate Agency

2023 - Present

Licensed Sales Professional

- Consulted with clients to assess insurance needs and recommend personalized coverage plans
- Managed policy updates, renewals, and claims processing with accuracy and efficiency
- Built strong client relationships through consistent follow-up and service, contributing to high customer retention
- Educated clients on policy coverage, terms, and options to ensure informed decision-making
- Identified cross-sell opportunities to enhance protection and increase policy count per household

Phone and Internet Company

2022 - 2023

Wire Technician

- Installed and maintained residential and commercial internet, phone, and cable systems
- Diagnosed and resolved technical issues to improve customer satisfaction and maximize service uptime
- Managed daily service orders and schedules independently while working in the field

Fitness Center

2021 - 2022

Certified Professional Trainer

- Designed personalized fitness plans to help clients achieve individual health and wellness goals
- Tracked client progress and adapted programs to ensure consistent improvement and measurable results

EDUCATION

High School

Diploma

SKILLS

- Professional Skills: Customer Relationship Management, Insurance Claim Processing, Consulting, Customer Retention, Business Administration, Electrical Wirings, Customer Satisfaction, Economy, Scheduling, Telecommunications, Business Process Improvement, Customer Service, Fitness Training, Insurance Management and Aftercare IT Skills: Microsoft Excel

CERTIFICATIONS

Property & Casualty Licensed

State of AL & GA

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Reported: 50–60 items/month, \$40–50k premium/month

Experience: Allstate 1.7 years

Licensed in P&C – AL, GA

Will work REMOTE in CST, EST

Desires a Sales role with a State Farm Agency @ \$40–45k base, with the ability to earn \$70k total

A high producer with Allstate experience is looking for a remote opportunity with a State Farm agency. The candidate has a background in 40+ outbound dials/day, 10+ inbound calls/day with live lead transfers, pivot and cross selling, referral sales, bundling, win-backs, marketing, and customer service.