

Direct Hire Candidate: 5392

Licensed Team Member

Motivated and adaptable professional with a diverse background in insurance, telecommunications, and fitness training. Recognized for strong communication skills, a customer-focused mindset, and a passion for problem-solving and continuous improvement. Proven ability to retain business, thrive in fast-paced environments, and deliver clear, supportive service. Currently pursuing a degree in Business Management to further enhance leadership and operational expertise.

EXPERIENCE

Local Allstate Agency

2023 - Present

Licensed Sales Professional

- Consulted with clients to assess insurance needs and recommend personalized coverage plans
- Managed policy updates, renewals, and claims processing with accuracy and efficiency
- Built strong client relationships through consistent follow-up and service, contributing to high customer retention
- Educated clients on policy coverage, terms, and options to ensure informed decision-making
- Identified cross-sell opportunities to enhance protection and increase policy count per household

Phone and Internet Company

2022 - 2023

Wire Technician

- Installed and maintained residential and commercial internet, phone, and cable systems
- Diagnosed and resolved technical issues to improve customer satisfaction and maximize service uptime
- Managed daily service orders and schedules independently while working in the field

Fitness Center

2021 - 2022

Certified Professional Trainer

- Designed personalized fitness plans to help clients achieve individual health and wellness goals
- Tracked client progress and adapted programs to ensure consistent improvement and measurable results

EDUCATION

High School

Diploma

SKILLS

- Professional Skills: Customer Relationship Management, Insurance Claim Processing, Consulting, Customer Retention, Business Administration, Electrical Wiring, Customer Satisfaction, Economy, Scheduling, Telecommunications, Business Process Improvement, Customer Service, Fitness Training, Insurance Management and Aftercare
- IT Skills: Microsoft Excel

CERTIFICATIONS

Property & Casualty Licensed

State of AL & GA

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Reported: 50–60 items/month, \$40–50k premium/month

Experience: Allstate 1.7 years

Licensed in P&C – AL, GA

Will work REMOTE in CST, EST

Desires a Sales role with a State Farm Agency @ \$40–45k base, with the ability to earn \$70k total

A high producer with Allstate experience is looking for a remote opportunity with a State Farm agency. The candidate has a background in 40+ outbound dials/day, 10+ inbound calls/day with live lead transfers, pivot and cross selling, referral sales, bundling, win-backs, marketing, and customer service.