

Bilingual Spanish Hire: 5368

Licensed Insurance Producer

EXPERIENCE

State Farm

February 2024 - June 2025

Customer Care Relations

- Educated members of the Hispanic community on the value and long-term benefits of life and health insurance coverage
- Assisted clients in selecting cost-effective insurance solutions tailored to their individual needs and budgets
- Built trust and rapport with Spanish-speaking clients by providing a welcoming, empathetic, and culturally sensitive approach
- Served as a reliable and approachable resource, helping clients feel comfortable discussing personal and financial matters
- Contributed to increased community awareness and improved financial security through outreach and one-on-one consultations

Childcare Services

March 2022 - February 2024

Childcare Educator

- Applied knowledge of early childhood development to assess student learning needs and implement strategies that support individual growth
- Supported bilingual students by providing tailored instruction and encouragement to enhance language development and academic achievement
- Collaborated with school staff and facility teams to create a positive learning environment that promotes student engagement and success
- Adapted teaching approaches to meet diverse learning styles and cultural backgrounds, fostering inclusivity and confidence in the classroom
- Contributed to program improvement by offering feedback and participating in team planning to enhance educational outcomes

Delivery Service

October 2021 - May 2022

Package Handler

- Efficiently prepared and fulfilled customer orders by accurately pulling, packing, and labeling products for timely shipment
- Assisted team members in packaging orders to meet daily shipping deadlines and maintain smooth warehouse operations
- Maintained a clean and organized work area to ensure safety and efficiency in a fast-paced environment
- Followed company procedures and quality standards to reduce errors and ensure customer satisfaction
- Collaborated with warehouse staff to prioritize tasks and meet productivity goals

CERTIFICATIONS

Licensed in: P&C, Health in the State of KY

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Reported: 30–40 items/month, \$30–40k premium/month

State Farm 1.5 years

Licensed in: P&C, Health – KY

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with a State Farm Agency @ \$35–40k base, with the ability to earn \$65k total

40+ outbound dials/day, 25+ inbound calls with live lead transfers, cross selling, pivot selling, bundling, referral selling, social media marketing, networking, building their own leads, & customer service.