

Direct Hire Candidate: 5414 **6-7 Life Apps/Month**

Licensed Team Member

Experienced and licensed insurance agent with a proven track record of guiding clients to the best insurance solutions based on their unique needs. Skilled in proactively managing customer relationships to ensure satisfaction, retention, and successful policy implementation. Committed to delivering personalized service and maintaining a high standard of professionalism.

EXPERIENCE

Local State Farm Agency

November 2024 - Present

Licensed Team Member

- Reissued canceled insurance policies and processed policy endorsements in a timely and accurate manner
- Addressed billing inquiries and resolved general policy questions to ensure customer satisfaction
- Sold life, health, property, and casualty insurance policies by identifying client needs and recommending appropriate coverage
- Maintained up-to-date knowledge of insurance products and regulatory guidelines to support effective policy servicing and sales

Insurance Company

July 2023 - September 2024

Insurance Agent

- Assist clients in selecting optimal auto insurance coverage based on their individual needs and budgets
- Serve as a dedicated point of contact for clients following accidents, guiding them through the claims process and ensuring a smooth experience
- Educated clients on available coverage options and explained policy terms to ensure informed decision-making
- Maintained detailed records of client interactions, quotes, and policy changes using agency management systems

Childcare Center

September 2021 - July 2023

Caregiver

- Provided attentive care to children by meeting their basic needs and ensuring a safe, nurturing environment
- Supervised children during daily activities, promoting positive behavior and engagement
- Performed front desk duties, including greeting parents, answering calls, and addressing inquiries
- Organized and maintained daycare files and records to support smooth daily operations

EDUCATION

College

Associate's Degree in Social Sciences

SKILLS

- Professional Skills: Vehicle Insurance, Billing Processes, Customer Satisfaction, Child Care, Telephone Call Reception Management, Customer Service, Customer Relationship Management, Call Centers, Insurance Claim Processing, Insurance Management and Aftercare, Time Management,

CERTIFICATIONS

Property & Casualty and Life & Health Licensed

State of TX

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Reported: 30-35 items/month, \$30-40k premium/month

Experience: State Farm 8 months, Independent 1 year

Licensed in P&C, Life - TX

Will work REMOTE in CST

Desires a Sales role (open to Hybrid CSR/Sales) with a State Farm Agency @ \$35k base, with the ability to earn \$80k+ total

A motivated team member with experience at both State Farm and an independent agency is looking for a remote role. The candidate has a background in 70-80 outbound dials/day, 20+ inbound calls, referral sales, pivot and cross selling, lead generation, bundling, and customer service. The candidate reports selling 6-7 raw new life policies per month.