

Direct Hire Candidate: 5417

Licensed Team Member

Enthusiastic and driven professional with a vibrant personality and a passion for helping others. Quick to learn and eager to take on new challenges, always striving to deliver the best possible solutions to clients. Known for a strong work ethic, dedication, and a commitment to excellence in every task undertaken. Focused on continuous growth and providing outstanding service.

EXPERIENCE

Local State Farm Agency

October 2023 - Present

Licensed Team Member

- Provide expert guidance on life, health, property, and casualty insurance products to meet client needs
- Monitor and manage customer accounts, processing policy updates and coverage changes promptly
- Generate new business through cold calling, lead follow-up, and delivering structured, personalized email quotes
- Foster long-term client relationships by delivering consistent, knowledgeable, and trustworthy service

Indian Tribe

January 2023 - Present

Chairwoman

- Serve as a dedicated member of the tribal committee ensuring equitable access to higher education benefits for all tribal members
- Attend monthly meetings to review and assess education assistance applications for completeness and compliance with policy standards
- Collaborate with committee members to interpret, review, and update education policies and provisions as needed
- Manage and oversee the annual education budget with accuracy and transparency before submitting it to the Council for approval

Bank

January 2023 - October 2023

Bank Teller/Customer Service Representative

- Deliver high-quality customer service by handling transactions accurately and professionally in a fast-paced banking environment
- Maintain confidentiality and security of client financial information, ensuring compliance with banking regulations
- Demonstrate expertise in cash handling, balancing drawers, and processing deposits, withdrawals, and payments efficiently
- Represent the bank with professionalism, resolving customer inquiries with care and attention to detail

Flower Shop

March 2022 - January 2023

Florist

- Design custom floral arrangements tailored to various occasions, ensuring client satisfaction and aesthetic excellence
- Assist customers in selecting flowers and arrangements to meet their needs, providing knowledgeable and friendly service
- Operate POS system for transactions, manage cash handling, and maintain accurate sales records
- Perform shop upkeep including inventory management, merchandising, and maintaining cleanliness through sweeping, mopping, and sanitizing tools and workspaces

SKILLS

- Professional Skills: Customer Service, Consulting, Customer Relationship Management, Cold Calling Sales, Insurance Management and Aftercare, Quality Management, Profit-Based Sales Targets, Administrative Operations, Team Management

CERTIFICATIONS

Property & Casualty and Life & Health Licensed

State of NV & UT

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Reported: 25–35 items/month, \$20–30k premium/month

Experience: State Farm 1.5 years

Licensed in P&C, Life & Health – NV, UT

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with a State Farm Agency @ \$40–45k base, with the ability to earn \$65k total

A State Farm team member is looking for a remote position with a State Farm agency. The candidate's responsibilities include: 40+ outbound dials/day, 25+ inbound calls with live lead transfers, referral sales, pivot and cross selling, bundling, marketing, policy reviews, win-backs, and customer service. The candidate reports selling 1–2 new life policies per month.