

Direct Hire Candidate: 5421

Licensed Sales Professional

EXPERIENCE

Local Allstate Agency

March 2024 - Present

Licensed Insurance Agent

- Obtained Property & Casualty License in Texas while working with Allstate
- Generated over \$280,000 in written premium and currently manage a portfolio of 190 active clients
- Deliver tailored, customer-focused insurance solutions that balance value, convenience, and coverage
- Prioritize client needs by building lasting relationships and ensuring ongoing policy satisfaction

Life Insurance Company

October 2023 - March 2024

Insurance Agent

- Earned Life & Health Insurance License in Texas while supporting benefit programs for 45,000+ union members
- Strengthened communication skills by handling challenging customer interactions with professionalism and empathy
- Gained in-depth knowledge of insurance products and benefits structures across a diverse client base
- Matched individuals with appropriate coverage by assessing unique needs and circumstances

Security Company

September 2023 - October 2023

Security Officer

- Monitored premises using surveillance systems and routine patrols to prevent unauthorized access and ensure site safety
- Responded swiftly to alarms, disturbances, and emergency situations, coordinating with law enforcement when necessary
- Documented incidents, completed detailed reports, and maintained logs to support accountability and compliance standards

SKILLS

- Professional Skills: Business Efficiency, Project Planning, Insurance Management and Aftercare, Scheduling, Consulting, Insurance Sales, Project Management, Time Management, Customer Account Management
- IT Skills: Computer Literacy

CERTIFICATIONS

Property & Casualty and Life & Health Licensed

State of TX

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Reported: 30–40 items/month, \$25–35k premium/month

Experience: Allstate 1.4 years

Licensed in P&C, Life & Health – TX

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with an Allstate or State Farm Agency @ \$40k base, with the ability to earn \$60k total

An Allstate LSP is looking for a remote position with an Allstate or State Farm agency. The candidate has a background in 150+ outbound dials/day using an autodialer, 10+ inbound calls, referral sales, pivot and cross selling, bundling, requotes, account management, and customer service.