

Bilingual Spanish Hire: 5452

Licensed Insurance Producer

EXPERIENCE

Allstate Insurance

April 2024 - May 2025

Licensed Insurance Producer

- Quoted and bound new business for auto and home insurance policies.
- Educated clients on policy details, exclusions, and identified potential gaps in coverage to ensure informed decisions.
- Expanded client base through targeted marketing strategies, cold calling, and referral follow-up.

Insurance Company

December 2021 - April 2024

Licensed Insurance Producer/CSR

- Explained insurance options to prospective clients and recommended policies tailored to their needs.
- Conducted client interviews and gathered all necessary information to provide accurate insurance quotes.
- Built strong relationships with underwriters to negotiate favorable coverage terms for clients.

Insurance Company

September 2020 - December 2021

Licensed Insurance Producer/CSR

- Promoted policy sales by clearly explaining plan features and highlighting advantages over competitor products.
- Increased revenue by proactively identifying and pursuing new sales opportunities.

Independent School District

September 2020 - December 2021

Paraprofessional Substitute

- Instructed students on concepts outlined in lesson plans, ensuring comprehension and engagement.
- Assisted supervising teacher with classroom management and implementation of instructional activities.
- Participated in professional development workshops to enhance educational practices and teaching skills.

CERTIFICATIONS

Licensed P&C in TX

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Licensed Insurance Producer

Reported: 80–90 items/mo, \$70–80k premium/mo

Experience: Allstate Corporate 1 year, Independent 3.8 years

Licensed P&C in TX

Will work REMOTE in any time zone

Desires a Sales, Hybrid, or Customer Service role with an Allstate or State Farm Agency @ \$45k base, with \$70k+ earning potential.

25+ outbound dials/day and 20+ inbound calls with live leads. Strengths include pivot & cross selling, referral sales, bundling, retention, & serving the Spanish-speaking community with exceptional customer service.