

Direct Hire Candidate: 5459

Licensed Insurance Producer

EXPERIENCE

Allstate Insurance

November 2023 - Present

Licensed Insurance Producer

- Called leads and provided home and auto insurance quotes over the phone
- Consistently met or exceeded sales quotas and performance targets
- Adhered to Allstate underwriting guidelines and compliance standards

Marketing Consultant

December 2014 - December 2023

Marketing and Brand Ambassador

- Marketed companies and products to potential clients using diverse strategies
- Organized and staffed promotional booths and street teams to drive engagement
- Distributed flyers and collected contact information to build lead lists
- Built brand awareness through in-person outreach and community visibility initiatives

Insurance Company

May 2021 - November 2023

Licensed Insurance Producer

- Ran whole life and term insurance quotes tailored to client needs
- Asked underwriting questions to assess risk and eligibility
- Matched customers with appropriate insurance carriers based on risk profile and coverage needs
- Submitted complete and accurate insurance applications for processing

Insurance Company

September 2020 - April 2022

Licensed Insurance Producer

- Ran auto, home, and renters insurance quotes for prospective clients
- Contacted potential clients via phone and text to deliver personalized quotes
- Followed up on leads to close policies and maintain pipeline activity
- Consistently met or exceeded sales quotas; recognized as a top producer

EDUCATION

State University

Bachelors of Arts

Community College

Associate of Business Administration

CERTIFICATIONS

Licensed P&C, Life & Health in TX

Direct Hire Candidate: 5459

Licensed Insurance Producer

Reported: 30–40 items/mo, \$20–30k premium/mo

Experience: Allstate 1.7 years, Independent 3 years

Licensed P&C, Life & Health in TX

Will work REMOTE in CST, EST, or MST *Requires Full Benefit Package*

Desires a Sales or Hybrid role with a State Farm or Allstate Agency @ \$45k base, with \$80k earning potential

150+ outbound dials/day and 5+ inbound calls with live lead transfers. Strong background in pivot & cross selling, bundling, referral sales, re-quotes, & customer service. Versatile & production-ready.