

Direct Hire Candidate: 5467 ***2-4 LIFE APPS/MONTH***

Licensed Insurance Producer

EXPERIENCE

Religious Organization

June 2020 - Present

Worship Leader

- Lead music for approximately 80% of Sunday services, creating an engaging and cohesive worship experience
- Manage and coordinate teams of 5-7 members, ensuring alignment and preparedness for services
- Plan weekly service flow, including song selection and transitions in coordination with pastoral leadership
- Equip and mentor new leaders and team members through training, support, and ongoing development

StateFarm Insurance

August 2019 - June 2025

Account Manager

- Explain policy features, coverage options, benefits, and exclusions in a clear and professional manner
- Provided exceptional customer service while selling all lines of insurance using a needs-based consultative approach
- Follow up with potential and existing clients to maintain strong relationships and ensure policy retention
- Consistently recognized as a Sales Leader in Financial Services for outstanding performance and goal achievement

State Farm Insurance

November 2017 - July 2019

Customer Service Rep

- Managed both inbound and outbound communication to support new and existing customers
- Added and serviced policies, ensuring accuracy and client satisfaction
- Balanced sales goals with service excellence in a dual-role capacity
- Built lasting relationships through consultative conversations and proactive account support

Religious Organization

June 2017 - June 2019

Worship Leader

- Planned and coordinated weekly services in collaboration with church leadership
- Communicated effectively with volunteer teams to ensure smooth service execution
- Led worship music and managed technical elements including sound and visual support

EDUCATION

Private University

Bachelors Degree

CERTIFICATIONS

Licensed P&C, Life & Health MI

Direct Hire Candidate: 5467 ***2-4 LIFE APPS/MONTH***

Licensed Insurance Producer

Reported: 30-40 policies/mo, \$20-30k premium/mo

Experience: State Farm 7.5 years

Licensed P&C, Life & Health in MI

Will work REMOTE in EST or CST

Desires a Sales or Hybrid role with a State Farm Agency @ \$42-45k+ base, with \$60k+ earning potential

35+ outbound dials/day, manages inbound live leads, excelling in pivot & cross selling, referral sales, bundling, self-generated leads, networking, & client service. They report 2-4 new life and health policies sold per month.