

Direct Hire Candidate: 5481 ***2-4 LIFE APPS/MO***

Licensed Insurance Producer

EXPERIENCE

State Farm Insurance

November 2023 - Present

Licensed Insurance Producer

- Licensed in IL, IN, MO, and WI, managing both sales and service in a high-volume call environment
- Consistently surpass peers in outbound lead call volume and maintain top-tier performance with frequent 5-star client reviews
- Recognized for delivering adaptive solutions, clear communication, and building upfront trust—resulting in low chargebacks and cancellations

Freelance

November 2018 - Present

Artist

- Provide illustration, portraiture, and logo design services for private clients and charity art shows
- Directed visual content and design for an edition of a literary arts magazine

Property Management

April 2022 - August 2023

Operations Manager

- Managed daily operations for residential properties, including project and vendor oversight
- Maintained accurate records, balanced budgets, and ensured timely responses to resident needs
- Increased client satisfaction and retention through organized, responsive leaders

Insurance Company

September 2020- April 2022

Customer Service Representative

- Served as the first point of contact for policyholders, managing quoting, billing, document processing, and general service
- Received multiple client commendations and contributed to high agency ratings through positive Google reviews

Retail Store

April 2019- February 2020

Creative Consultant/ Service Associate

- Designed product signage, themed displays, and special event materials to enhance brand visibility
- Delivered exceptional customer service while maintaining consistent brand voice and image

EDUCATION

Community Collage

Associate Degree

CERTIFICATIONS

Licensed P&C, Life & Health in: IL, IN, WI, MO

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Licensed Insurance Producer

Reported: 35–45 policies/mo, \$30–40k premium/mo

Experience: State Farm 1.8 years, Independent 1.5 years

Licensed P&C, Life & Health in: IL, IN, WI, MO

Will work REMOTE in CST, MST, or PST ***MUST OFFER HEALTH/STIPEND***

Desires a Sales or Hybrid role with a State Farm Agency @ \$45k base, with \$65k+ earning potential

100+ outbound dials/day, 5+ inbound live leads, strong background in referral sales, pivot & cross selling, bundling, calling raw new leads, self lead generation, & customer service. Reports 2–4 new life policies sold per month.