

# Direct Hire Candidate: 5480 \*\*\*1-2 LIFE APPS/MO\*\*\*

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Licensed Insurance Producer

## EXPERIENCE

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### State Farm Insurance

March 2024 - July 2025

Licensed Insurance Producer

- Promoted Property & Casualty insurance sales while structuring personalized income replacement plans to support clients' financial security goals
- Explain various insurance policies and products to potential and existing clients, guiding them toward the most appropriate coverage
- Demonstrate strong communication and interpersonal skills to build lasting client relationships
- Posses active P&C and Life insurance licenses

### Allstate Insurance

October 2023- February 2024

Lead Sales Associate

- Explained a wide range of insurance products to both new and existing clients, helping them make informed decisions about their coverage
- Issued accurate quotes, maintained detailed client records, and responded promptly to client inquires regarding insurance plans
- Maintain regular contact with existing clients to discuss renewals or add-ons
- Utilized strong written and verbal communication skills to clearly explain complex insurance concepts

### State Farm Insurance

February 2022- September 2023

Team Member

- Excellent written and verbal communication skills
- General knowledge of different types of insurance plans
- Strong background in the insurance industry
- Understand state insurance laws and carrier underwriting guidelines
- Stay up to date with market trends and best practices of the insurance industry

## EDUCATION

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### Private University

Bachelor's Degree

## CERTIFICATIONS

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Licensed P&C, Life in: DE, MD

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Licensed Insurance Producer

Reported: 55–65 policies/mo, \$45–55k premium/mo

Experience: State Farm 4.5 years, Allstate 8 months, Independent 3.5 years

Licensed P&C, Life in: DE, MD

Will work REMOTE in EST or CST \*\*\*MUST OFFER HEALTH/STIPEND\*\*\*

Desires a Sales role with a State Farm Agency @ \$45k base, with \$80k earning potential

100+ outbound dials/day, takes inbound calls with live leads, excels in pivot & cross selling, lead generation, referral sales, win-backs, networking, & customer service. Reports 1–2 new life sales/month.