

Direct Hire Candidate: 5497

Licensed Insurance Producer

EXPERIENCE

Farmers Insurance

September 2023 - July 2025

Licensed Insurance Producer

- Sold and serviced life insurance policies and P&C lines.
- Managed front desk operations, providing in-person and phone-based customer service.
- Explained coverage options, processed change orders, and wrote new policies to meet client needs.
- Accepted and processed premium payments, ensuring accurate posting across multiple systems.
- Submitted and serviced claims, coordinating with adjusters and carriers for timely resolutions.

Allstate Insurance

May 2021 - August 2023

Licensed Insurance Producer

- Generated new business by delivering exceptional sales service to prospective customers.
- Utilized Allstate's quoting and record-keeping systems to prepare accurate proposals.
- Securely processed payments and maintained compliance with company policies.
- Leveraged Lead Management System to follow up with prospects and maintain ongoing contact.
- Provided continuous support to existing customers through policy reviews and proactive outreach.
- Solicited referrals and addressed customer concerns in person, by phone, and via email.

Telecommunications Service Provider

October 2017 - May 2021

Customer Service and Technical Support

- Delivered technical support and customer service, ensuring white-glove treatment for all interactions.
- Resolved technical issues and processed service change requests with efficiency and professionalism.
- Maintained strong customer relationships to maximize loyalty and retention.
- Promoted the Company's brand as a premier telecommunications provider.

Health Care Organization

February 2017 - October 2017

Patient Appointment Coordinator

- Processed patient appointment requests quickly and accurately, coordinating with relevant departments.
- Verified insurance approval and configured appointment plans to accommodate patient stays.
- Maintained positive relationships with patients and cross-department staff to ensure seamless scheduling.
- Interviewed select patients for complete physicals, accurately recording information for physician review and appointment approval.

EDUCATION

Private University

Bachelors Degree

Community College

Associates Degree

CERTIFICATIONS

Licensed P&C, Life & Health in: MN, IA, WI

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Reported: 31–40 policies/mo, \$20–30k premium/mo

Experience: Allstate 4 years

Licensed P&C, Life & Health in: MN, IA, WI

Will work REMOTE in PT, MT, CT, ET

Desires a Sales role with an Agency @ \$35k base, with \$85k+ earning potential

40+ outbound dials/day, 10 inbound calls, referral sales, pivot & cross selling, & delivering strong customer service while consistently meeting production goals.