

Direct Hire Candidate: 5505

Licensed Insurance Producer

EXPERIENCE

Liberty Mutual/Safeco Insurance

January 2025 - August 2025

Licensed Territory Representative

- Educated and advised clients on insurance coverage options, clearly demonstrating the value of tailored protection solutions to drive informed purchasing decisions and support sales growth.
- Proactively identified client needs during phone conversations through active listening, delivering personalized solutions to enhance customer satisfaction and strengthen retention.
- Collaborated with peers and mentors to refine sales techniques, expand product knowledge, and continuously improve performance.
- Leveraged inbound and outbound calling strategies to identify, pursue, and convert high-potential sales opportunities in a fast-paced call center environment.

Retail

October 2023 - January 2025

Store Consultant

- Produced high-quality print orders by applying strong attention to detail, verifying product accuracy, documenting instructions, and collaborating with team members to ensure precision and efficiency.
- Ensured safe and timely delivery of customer shipments by adhering to federal and international regulations, as well as company policies and procedures.
- Protected customer confidentiality by maintaining digital devices, reporting suspicious activity, and securely disposing of sensitive materials.
- Built strong customer relationships through consultative communication, delivering exceptional service across multiple channels.

Freelance

April 2018- October 2023

Photography

- Created memorable visual content by applying creative thinking to select unique locations, themes, lighting, and equipment for photography and video shoots.
- Mastered and utilized various computer software programs to edit and enhance photos and videos, ensuring professional-quality results.
- Adapted quickly to challenges such as changing weather, equipment malfunctions, and schedule alterations while consistently capturing high-quality moments.
- Conducted thorough research using newspapers, educational databases, and historical archives to gather accurate facts and figures for video content.

CERTIFICATIONS

Licensed P&C in: TX

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Licensed Insurance Producer

Reported: 60-70 items/mo, \$30-40k premium/mo

Experience: SAFECO/Liberty Mutual 7mo

Licensed P&C in: TX

Will work LOCAL to FRISCO, TX

Desires a Sales role with an any Agency @ \$40-45k base, with \$55+k earning potential

30+ outbound dials/day, 20+ inbound live transfers/day, pivot & cross selling, bundling, win-backs & customer service.