

# Direct Hire Candidate: 5542

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Licensed Insurance Producer

## EXPERIENCE

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### Insurance Company

*March 2024 - December 2024*

Licensed Insurance Producer

- Licensed and certified in Property & Casualty Insurance with expertise in auto and home insurance sales.
- Worked fully remote, managing sales and client interactions in a professional home-office environment.
- Placed an average of 80 outbound calls per day to prospective clients, consistently meeting outreach and sales activity goals.
- Educated clients on insurance coverage options, ensuring policies were tailored to individual needs.
- Built strong customer relationships through clear communication, follow-up, and needs-based selling.
- Processed policy applications and provided seamless support from quoting to binding coverage.

### Insurance Company

*September 2020 - June 2022*

Licensed Insurance Producer

- Identified new insurance sales opportunities for members by assessing needs and recommending appropriate products.
- Oversaw and managed a portfolio of members, ensuring satisfaction and retention through consistent communication.
- Developed and recommended risk management strategies to protect members' assets and minimize exposure.
- Handled all auto insurance policy and billing needs, including updates, adjustments, and inquiries, ensuring seamless service.

### Medical Center

*September 2019 - July 2020*

Anesthesia Tech

- Assisted CRNAs and Anesthesiologists in preparing patients for surgery, ensuring comfort and readiness.
- Served as a patient/surgery representative before procedures, answering questions and providing reassurance.
- Prepared, cleaned, and turned over Operating Rooms before and after surgeries in compliance with hospital standards.
- Supported nurses and surgeons during surgical procedures, providing critical assistance in a high-pressure environment.
- Collaborated across the surgical department and hospital units to ensure smooth operations and patient care.

### Tech Service Company

*June 2019 - September 2019*

Remote Technician

- Provided on-call computer repair services based on availability, delivering in-home technical support to customers.
- Diagnosed and resolved hardware and software issues, including OS reinstallation and configuration.
- Installed, upgraded, and repaired computer hardware components to restore optimal system performance.
- Installed and configured software applications, ensuring compatibility and smooth operation.
- Utilized BIOS, safe mode, and alternative OS booting methods to troubleshoot and repair complex system failures.
- Delivered personalized technical support, maintaining high levels of customer satisfaction and trust.

## EDUCATION

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### Community College

Associate Degree

## CERTIFICATIONS

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Licensed P&C in: TN

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Licensed Insurance Producer

Reported: 50 policies/mo, \$55k premium/mo

Experience: Independent 2 years

Licensed P&C in: TN

Will work REMOTE in any time zone, but requires availability from 5:30–7:30pm EST to be free for kids

Desires a Sales role with an Agency @ \$35k base, with \$100k+ earning potential

100 outbound dials/day, 30+ inbound calls, referral sales, pivot & cross selling, & providing excellent customer service.