

Direct Hire Candidate: 5551

Licensed Insurance Producer

EXPERIENCE

Allstate Insurance

January 2025 - Present

Licensed Insurance Producer

- Developed and maintained strong client relationships by identifying insurance needs and delivering tailored coverage solutions.
- Conducted comprehensive risk assessments to determine appropriate coverage levels, improving client satisfaction and retention.
- Provided expert guidance on policy options, coverage limits, and benefits to help clients make informed decisions.
- Resolved client inquiries and issues promptly, ensuring exceptional service and long-term loyalty.
- Customized insurance packages based on each client's unique needs and risk profile, fostering transparency and trust.

Motor Club

February 2022 - January 2025

Licensed Insurance Producer

- Developed and maintained strong client relationships by identifying insurance needs and recommending tailored coverage options.
- Delivered exceptional customer service by addressing inquiries and resolving client issues promptly and professionally.
- Conducted regular policy reviews with clients to ensure coverage remained adequate, competitive, and aligned with their needs.
- Analyzed client portfolios to identify opportunities for cross-selling and upselling additional insurance products, increasing retention and revenue.

Allstate Insurance

November 2019- October 2021

Licensed Insurance Producer

- Maintained up-to-date knowledge of industry trends and regulatory changes to provide accurate client guidance.
- Conducted comprehensive policy reviews to identify coverage gaps and recommend enhancements.
- Delivered exceptional customer service by responding promptly to inquiries and resolving issues efficiently.
- Established and nurtured long-term client relationships, resulting in consistently high retention rates.

CERTIFICATIONS

Licensed P&C in: OH, TN, GA, IL, FL, SC, NC, NE, MI

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Reported: 30–40 items/mo, \$40–50k premium/mo

Experience: Allstate 2.8 years

Licensed P&C in: OH, TN, GA, IL, FL, SC, NC, NE, MI

Will work REMOTE in EST only

Desires a Sales or Hybrid role with an Allstate Agency @ \$40–45k base, with \$70k+ earning potential

100+ outbound dials/day, 5 inbound calls with live leads, referral sales, pivot & cross selling, bundling, selling raw new leads, & customer service.