

# Direct Hire Candidate: 5548 \*\*\*2-4 LIFE APPS/MO\*\*\*

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Licensed Insurance Producer

## EXPERIENCE

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### State Farm Insurance

July 2012 - Present

Licensed Insurance Producer/Office Manager

- Established and maintained strong customer relationships by providing follow-up support and policy reviews.
- Quoted and wrote Life, Health, Property, and Casualty insurance policies to meet client needs.
- Bank trained and certified to write and process auto loans.
- Acted as team leader by assisting and supporting team members to deliver high-quality member services.
- Identified risk management strategies, handled policy renewals, and tracked claims to ensure client protection.
- Filed and processed claims for customers while delivering excellent customer service.
- Completed monthly bank reconciliations, end-of-day procedures, register balancing, and bank deposits.

### Manufacturer

October 2004 - July 2012

Assembly Line worker/Team Assembler

- Supported machine operators with setup and operation of production equipment, contributing to efficient production runs.
- Inspected final products to verify compliance with established quality standards and tolerances.
- Collaborated effectively with team members, assisting across tasks to achieve daily production goals.
- Worked on multiple production lines to help meet overall output requirements and maintain schedule efficiency.

### Healthcare Facility

June 2001 - October 2004

Dietary Aide

- Assisted cooks with meal preparation and food service tasks as directed.
- Prepared, portioned, wrapped, covered, and refrigerated meals in accordance with kitchen assignments.
- Maintained a clean and safe kitchen environment by promptly wiping or mopping spills to keep floors dry.
- Stocked supply shelves in storage areas and assisted with checking in and organizing deliveries.

## CERTIFICATIONS

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Licensed P&C, Life & Health in: TN, KY

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Licensed Insurance Producer

Reported: 25–35 policies/mo, \$25–35k premium/mo

Experience: State Farm 13 years (one agent)

Licensed P&C, Life & Health in: TN, KY

Will work REMOTE in CST or EST

Desires a Sales or Hybrid role with a State Farm Agency @ \$45k+ base, with \$60k earning potential

20+ outbound dials/day, 30+ inbound calls, referral sales, pivot & cross selling, bundling, self lead generation, office management, & customer service. They report selling 2–4 new life policies per month.