

Direct Hire Candidate: 5559

Licensed Insurance Producer

EXPERIENCE

Allstate Insurance

January 2024 - Present

Licensed Insurance Producer

- Answered high-volume inbound calls, providing policy servicing, billing support, and claims guidance.
- Quoted and presented insurance options to prospective clients, tailoring coverage to individual needs.
- Bound insurance contracts across multiple product lines, ensuring accuracy and compliance.
- Collaborated with underwriting and billing departments to resolve client questions and complex issues.
- Utilized cross-selling techniques to expand client coverage and increase retention.
- Maintained detailed records of client interactions in CRM and agency management systems.
- Delivered exceptional customer service, consistently meeting or exceeding performance metrics.

Restaurant

May 2017 - June 2018, Apr 2022- Sept

Server

2022, Nov 2024- Present

- Collaborated with team members to ensure all guests were assisted in a timely and efficient manner.
- Delivered attentive and courteous service, contributing to a positive guest experience.
- Maintained a clean and organized work environment by cleaning equipment regularly.
- Restocked supplies to support smooth operations and minimize wait times during peak hours.
- Proactively supported coworkers by anticipating needs and preparing work areas in advance of guest arrivals.

Paper Distributor

November 2019 - March 2022

Service Representative

- Efficiently estimated, processed, and tracked customer orders from entry through production and shipment.
- Oversaw shipping details to ensure on-time and accurate delivery.
- Utilized telephone, electronic, and face-to-face communication to provide updates, resolve concerns, and address complaints.
- Managed and tracked customer inventory, ensuring accuracy and availability.
- Recorded detailed project actions and maintained organized project files.
- Performed invoicing of orders and ensured billing accuracy.
- Delivered responsive customer service while supporting operational efficiency.

CERTIFICATIONS

Licensed P&C in: OH

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Licensed Insurance Producer

Reported: 20–30 policies/mo, \$15–25k premium/mo

Experience: Allstate 1.8 years

Licensed P&C in: OH

Will work REMOTE in EST

Desires a Hybrid or Sales role with an Allstate Agency @ \$35k+ base, with \$50k+ earning potential

20+ outbound calls/day, 20+ inbound calls, pivot & cross selling, developing their own leads, referral sales, networking, & customer service.