

Direct Hire Candidate: 5568

Licensed Insurance Producer

EXPERIENCE

State Farm Insurance

July 2023 - April 2025

Licensed Insurance Producer

- Recommend and sell auto, home, life, health, and commercial insurance policies
- Explain policy features, coverage options, benefits, and exclusions in a clear and professional manner
- Cross-sell and up-sell additional coverages, including bundling home and auto policies
- Develop customized insurance plans tailored to clients' unique needs
- Provide exceptional customer service by addressing inquiries, policy changes, and renewals
- Follow up with potential and existing clients to maintain strong relationships and ensure policy retention

Nursing Home & Rehabilitation Facility

October 2021 - March 2023

Resident Assistant

- Assisted residents with daily living activities, including personal care, meal preparation, and mobility support.
- Provided compassionate care while promoting dignity, independence, and respect for each resident.
- Supported residents in developing everyday life skills, fostering confidence and improved quality of life.
- Monitored residents' well-being and promptly reported any changes in condition to supervisors.
- Built trusting relationships with residents and families by delivering consistent, reliable, and empathetic support.

Assisted Living Facility

March 2021 - October 2021

Resident Care Assistant

- Assisted residents with Activities of Daily Living (ADLs), including bathing, grooming, dressing, and mobility support.
- Supported residents with meal preparation, feeding assistance, and maintaining proper nutrition.
- Monitored residents' health and safety while promoting independence in performing daily tasks.
- Provided compassionate care while fostering dignity, comfort, and quality of life.
- Documented care provided and reported any changes in residents' condition to nursing staff.

CERTIFICATIONS

Licensed P&C in: MI

Direct Hire Candidate: 5568

Licensed Insurance Producer

Reported: 25–35 policies/mo, \$20–30k premium/mo

Experience: State Farm 1.9 years

Licensed P&C in: MI

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with a State Farm Agency @ \$36–40k base, with \$65k+ earning potential

125+ outbound dials/day, 20+ inbound calls, referral sales, pivot & cross selling, bundling, networking, win-backs, policy reviews, & customer service.