

# Direct Hire Candidate: 5579

Licensed Insurance Producer

## EXPERIENCE

### State Farm Insurance

December 2020 - Present

Insurance Sales Agent

- Developed comprehensive insurance plans tailored to client needs and individual risk assessments.
- Educated clients on policy options, coverage details, and benefits to enhance understanding and satisfaction.
- Processed new policy applications with accuracy, ensuring compliance with industry regulations.
- Conducted regular follow-ups with existing clients to address inquiries, strengthen relationships, and promote additional services.

### State Farm Insurance

September 2018 - Present

Insurance Customer Service Representative

- Assisted customers with insurance inquiries, providing accurate policy information and guidance.
- Processed claims efficiently, ensuring complete and accurate documentation submission.
- Responded to inbound customer calls, delivering timely support and effective solutions.
- Maintained detailed and organized records of customer interactions, policy updates, and transactions.

## SKILLS

Customer Service: Strong ability to build and maintain client relationships through clear communication and attentive service.

Insurance Sales: Proven experience selling across multiple lines of insurance, consistently meeting or exceeding sales goals.

Product Knowledge: In-depth understanding of insurance products, coverages, and policy structures to effectively guide clients.

Negotiation: Skilled in presenting options, overcoming objections, and closing sales while ensuring client satisfaction.

## CERTIFICATIONS

Licensed P&C in: TX

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Licensed Insurance Producer

Reported: 35–45 policies/mo, \$35–45k premium/mo

Experience: State Farm 7 years (one agent)

Licensed P&C in: TX

Will work REMOTE in CST

Desires any role with a State Farm Agency @ \$42+ base, with \$60k+ earning potential

20+ outbound calls/day, 50+ inbound calls/day, pivot & cross selling, win-backs, working the book bundling, & customer service.