

# Direct Hire Candidate: 5586

Licensed Insurance Producer

## EXPERIENCE

### Real Estate Brokerage

2025 - Present

Licensed Real Estate Agent

- Actively prospected and educated homebuyers on the purchasing process, guiding them from initial inquiry to closing.
- Conducted buyer consultations to assess client needs and coordinated home tours based on preferences and budget.
- Built and maintained strong relationships with builders and developers, identifying new construction opportunities for buyers.
- Leveraged social media and digital marketing strategies to market services, connect with potential leads, and increase brand awareness.

### Allstate Insurance

2023 - 2024, 2025- Present

Licensed Insurance Producer

- Educated clients on policy options and coverage recommendations, tailoring solutions to meet individual needs.
- Managed inbound and outbound leads, conducted insurance quotes, and successfully closed personal lines insurance policies.
- Ensured compliance with underwriting guidelines and maintained accurate documentation for all transactions.
- Delivered strong customer service by resolving client issues, processing policy changes, and ensuring client satisfaction.

### Government Agency

2025

Collections Officer

- Handled inbound and outbound calls to collect outstanding tax debts and explain state tax obligations to taxpayers.
- Located, reviewed, and updated taxpayer account information using state systems and databases.
- Generated and responded to official correspondence regarding liabilities, payment plans, and compliance requirements.
- Conducted detailed research and resolution of account discrepancies in alignment with state policy and regulations.
- Maintained the highest level of professionalism and discretion while assisting individuals in resolving sensitive financial matters.

### Real Estate Brokerage

2025

Licensed Real Estate Agent

- Prospected and educated homebuyers on the buying process, guiding them through financing, contracts, and property selection.
- Conducted buyer consultations and coordinated home tours tailored to client preferences, ensuring a personalized experience.
- Built and maintained strategic relationships with builders, leveraging connections to explore new construction opportunities for clients.
- Utilized social media and digital marketing strategies to market services, generate leads, and increase brand awareness.

## CERTIFICATIONS

Licensed P&C in: SC, GA

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Reported: 30–40 items/mo, \$30–40k premium/mo

Experience: Allstate 1.3 years

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Will work REMOTE in EST only

Desires a Sales role with an Allstate, State Farm, or Farmer's agency @ \$35–40k base, with \$55k+ earning potential

100+ outbound dials/day, 5+ inbound calls with live leads, referral sales, pivot & cross selling, bundling, selling raw new leads, & customer service.