

# Bilingual Spanish Hire: 5610

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Licensed Insurance Producer

## EXPERIENCE

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### Allstate Insurance

March 2025 - September 2025

Licensed Insurance Agent

- Sold and serviced Property & Casualty insurance products, including auto, home, renters, and commercial lines.
- Wrote new business by identifying client needs, preparing quotes, and securing binding coverage.
- Generated and nurtured leads through outbound calls, referrals, networking, and digital marketing strategies.
- Built strong, trust-based relationships with clients through consistent, high-quality customer service.
- Maintained and updated insurance policies, ensuring compliance and accuracy of documentation.
- Acted as a reliable point of contact for policy changes, billing inquiries, claims assistance, and coverage advice.
- Delivered personalized insurance solutions that aligned with clients' long-term financial protection goals.

### Insurance Agency

February 2023 - March 2025

Licensed Insurance Agent

- Generated new business by prospecting and cold calling potential clients, resulting in an increase in the client base.
- Delivered personalized insurance solutions tailored to clients' unique needs and risk profiles across auto, home, and commercial lines.
- Analyzed insurance policies and coverage options to ensure clients maintained appropriate levels of protection.
- Educated clients on policy terms, conditions, exclusions, and benefits to promote informed decision-making.
- Collaborated with underwriters to negotiate favorable policy terms and pricing for clients.
- Accurately processed policy changes, endorsements, cancellations, and renewals, ensuring compliance and client satisfaction.
- Conducted comprehensive risk assessments for prospective clients to recommend suitable coverage options.
- Consistently achieved monthly sales targets through effective cross-selling of additional insurance products to existing customers.
- Provided support through the claims process, gathering documentation and acting as a liaison between clients and insurers to facilitate timely resolution.

## EDUCATION

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### Vocational College

Associate Degree

## CERTIFICATIONS

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Licensed P&C in: NV, CA, AZ, WA, OR

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Reported: 50–60+ items/mo, \$60k+ premium/mo

Experience: Allstate 6 months, Independent 2.5 years

Licensed P&C in: NV, CA, AZ, WA, OR

Will work REMOTE in any time zone

Desires a Sales role with an Allstate agency @ \$35k base, with \$80k+ earning potential

130+ outbound dials/day, 0–10 inbound calls, referral sales, pivot & cross selling, lead generation, bundling, & customer service.