

Direct Hire Candidate: 5613

Licensed Insurance Producer

EXPERIENCE

Motor Club

June 2024- Present

Licensed Insurance Producer

- Provide multi-state insurance service across 15 licensed states, assisting members with a wide range of policy inquiries and account servicing needs.
- Deliver exceptional customer service through inbound calls, ensuring member satisfaction and policy retention.
- Support sales efforts by offering membership upgrades, credit card products, and referring potential clients for Life Insurance.
- Consistently meet or exceed performance targets in service and sales metrics.
- Led the team in membership sales for the month of October, marking a personal best in performance.
- Recognized for adaptability and effectiveness in servicing diverse customer needs across multiple states.

State Farm Insurance

October 2023- September 2024

Licensed Insurance Producer

- Managed and serviced insurance accounts for over 2,000 households, including auto, home, renters, life, and business policies.
- Provided personalized customer service, resulting in high client satisfaction and strong policy retention.
- Built and maintained long-term client relationships through proactive communication and a customer-first approach.
- Assisted with sales and policy onboarding, helping clients find coverage tailored to their needs and budgets.
- Collaborated with the agency team to meet sales goals and support agency growth initiatives.
- Demonstrated strong knowledge of insurance products and underwriting guidelines to ensure policy accuracy.

CERTIFICATIONS

Licensed P&C in: Resident in SC + CO, FL, GA, IA, MI, NE, NC, ND, TN, WI, IL, IN, MN

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Reported: 30–35 items/mo, \$35–40k premium/mo

Experience: State Farm 1 year / Independent 1.5 years

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Will work REMOTE in any time zone

Desires a Sales role with a State Farm agency @ \$40k base, with \$65k+ earning potential

50–70+ outbound dials/day, 20–30 inbound calls, referral sales, pivot & cross selling, lead generation, bundling, & customer service. They also engage in local events and social media marketing to drive new business.