

Direct Hire Candidate: 5627 ***1-2 LIFE APP/MO***

Licensed Insurance Producer

EXPERIENCE

State Farm Insurance

January 2021 - December 2024

Insurance Specialist

- Handle inbound customer service calls, addressing policy inquiries and proactively identifying opportunities to better serve client needs.
- Process premium payments over the phone and in person with accuracy and efficiency.
- Provide timely proof of insurance documentation upon request.
- Communicate effectively with mortgage companies, property management agencies, and the State Vehicle Administration to ensure seamless service and policy compliance.
- Deliver high-quality, personalized support for a wide range of insurance needs, ensuring customer satisfaction and retention.

Financial Services Company

January 2019 - April 2020

Customer Service Representative

- Maintained accurate and up-to-date client records, ensuring data integrity and confidentiality.
- Monitored and managed inventory levels, assisting with stock organization and reordering supplies as needed.
- Performed cashier duties, including handling cash, credit transactions, and balancing registers with precision and efficiency.

CERTIFICATIONS

Licensed P&C, Life & Health in: MD, DC

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Reported: 20–30 policies/mo, \$20–30k premium/mo

Experience: State Farm 4 years

Licensed P&C, Life & Health in: MD, DC

Will work REMOTE in any time zone

Desires a Hybrid, Sales, or Customer Service role with a State Farm agency @ \$40k+ base, with \$55k earning potential

30+ outbound dials/day, 30+ inbound calls, pivot & cross selling, referral sales, bundling, lead handling, & customer service. The candidate reports 1–2 new life sales per month.