

# Direct Hire Candidate: 5660

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Licensed Insurance Producer

## EXPERIENCE

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### Allstate Insurance

*September 2024 - September 2025*

Insurance Sales Representative

- Consulted with customers to assess insurance needs and recommended tailored policy solutions to meet individual risk profiles.
- Conducted regular policy reviews and cross-sold additional lines of coverage, improving client retention and satisfaction.
- Maintained detailed, accurate documentation in accordance with industry regulations and compliance standards.
- Utilized risk management tools to manage sales pipeline, track client interactions, and schedule timely follow-ups.

### Technology and Services Company

*July 2023 - September 2024*

Customer Service Specialist

- Handled high volumes of inbound and outbound calls related to Health Savings Accounts (HSAs), delivering efficient and accurate support.
- Educated clients on HSA features, contributions, and usage, promoting financial literacy and account engagement.
- Resolved customer inquiries and account issues while maintaining precise documentation for compliance and audit readiness.
- Thrived in a compliance-focused, fast-paced environment requiring attention to detail and adherence to financial regulations.

### Retail

*June 2022 - January 2024*

Beauty Advisor/ Sales

- Delivered personalized customer experiences, consistently achieving or surpassing aggressive sales targets.
- Demonstrated in-depth product knowledge and applied consultative selling techniques to match customer needs with appropriate solutions.
- Accurately handled transactions and maintained inventory control with a strong focus on detail and accountability.

## EDUCATION

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### Public University

*March 2005*

Bachelor Degree

## CERTIFICATIONS

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**Licensed: P&C – All 50 States, Life – TX**

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Reported: 40–50 items/mo, \$40–50k premium/mo

Experience: Allstate 1 year (Corporate Inbound & Outbound Sales)

Licensed: P&C – All 50 States, Life – TX

Will work REMOTE in any time zone \*\*\*MUST OFFER HEALTH/STIPEND\*\*\*

Desires a Sales role with an Allstate or State Farm agency @ \$40k+ base, with \$80k earning potential

30+ outbound calls/day, 40+ inbound calls/day, pivot & cross selling, bundling, raw new sales, & customer service.