

Direct Hire Candidate: 5670

Licensed Insurance Producer

EXPERIENCE

Allstate Insurance

2022 - Current

Licensed Insurance Producer

- Conducted high-volume cold calling to generate new insurance leads and grow client base
- Responded promptly to warm leads, providing tailored insurance solutions and converting prospects into policyholders
- Specialized in selling Home and Auto insurance policies, with in-depth knowledge of coverage options and underwriting guidelines
- Cross-sold additional insurance products including Life, Health, Personal Umbrella Policies (PUP), Off-Road Vehicle (ORV), and Landlord insurance to maximize client coverage
- Provided ongoing policy servicing, including coverage updates, billing assistance, and claims support to ensure high customer satisfaction
- Proactively managed policy renewals, emphasizing client retention through personalized communication and coverage reviews
- Maintained strong client relationships and achieved retention goals by delivering consistent, high-quality service and support

Insurance Company

2016 - 2021

Licensed Insurance Producer

- Performed high-volume cold calling to generate leads and schedule appointments, maintaining professionalism and persistence
- Conducted door-to-door outreach to engage potential clients and present insurance products in person
- Memorized and delivered sales scripts with confidence, skillfully handling objections and keeping prospects engaged on the phone
- Demonstrated versatility in completing both paper-based and digital applications accurately and efficiently
- Adapted sales approach to suit different customer personalities and environments, improving close rates and customer rapport

CERTIFICATIONS

Licensed: P&C – WA, ID, TX | Life & Health – WA, ID

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Reported: 30–40 items/mo, \$40–50k premium/mo

Experience: Allstate – 3.5 years, Independent – 5 years (Life & Health)

Licensed: P&C – WA, ID, TX | Life & Health – WA, ID

Will work REMOTE in any time zone

Desires a Sales role with an Allstate or State Farm agency @ \$40–45k+ base, with \$60k+ earning potential

150+ outbound dials/day, 5+ inbound calls with live leads, referral sales, pivot & cross selling, networking, bundling, self lead generation, selling raw new leads, & customer service.