

Direct Hire Candidate: 5710

Licensed Insurance Producer

EXPERIENCE

Farmers Insurance

September 2025 - Present

Account Manager

- Consistently identified client needs and delivered tailored insurance solutions to meet individual coverage goals.
- Closed over \$10,000 in insurance premiums within the first week of employment, exceeding performance expectations.
- Utilized effective inbound and outbound calling techniques to engage potential clients and strengthen customer relationships.
- Prospected new leads and facilitated smooth onboarding processes for new customers, ensuring a positive client experience.

Music Artist/ Independent Music Management

October 2023 - Present

Owner

- Led a team of musicians, overseeing rehearsals, performance coordination, contract negotiations, and booking management.
- Developed and executed marketing strategies to strengthen brand presence through targeted social media campaigns and active client engagement.
- Built and maintained long-term client relationships, driving repeat business and expanding the overall customer base.

State Farm Insurance

April 2024 - September 2025

Account Manager

- Generated nearly \$600,000 in total sales, including \$300,000 in 2025, averaging \$42,000 in monthly revenue.
- Earned a hourly pay rate increase within the first three months in recognition of outstanding performance and consistent results.
- Received over 14 five-star client reviews for delivering exceptional customer service, personalized solutions, and measurable results.

Marketing & Media Company

February 2023 - May 2023

Marketing Intern

- Assisted in campaign development, client presentations, and the creation of digital advertisements across multiple channels.
- Gained hands-on experience with Meta and Google advertising platforms, supporting campaign setup, optimization, and performance tracking.

EDUCATION

Public University

Bachelor Degree

CERTIFICATIONS

Licensed: P&C, Life & Health – TX

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Reported: 25–35 policies/mo, \$35–45k premium/mo

Experience: State Farm – 1.5 years, Farmer's – 2 months

Licensed: P&C, Life & Health – TX

Will work REMOTE in any time zone

Desires a Sales role with a State Farm Agency @ \$40k+ base, with \$60k+ earning potential

70+ outbound dials/day, 10+ inbound calls, referral sales, pivot & cross selling, bundling, self lead generation, social media marketing, & customer service.