

Direct Hire Candidate: 5758

Licensed Insurance Producer

EXPERIENCE

*** 2025 accepted role in November that did not work out as planned*

Allstate Insurance

January 2025 - June 2025

Licensed Insurance Producer

Insurance Company

July 2024 - December 2024

Licensed Insurance Producer

Allstate Insurance

January 2021 - June 2024

Licensed Insurance Producer

- Conducted outbound cold calls and responded promptly to warm leads to generate new business opportunities.
- Specialized in quoting and selling Home and Auto insurance products tailored to customer needs.
- Successfully sold additional lines of business, including Life, Health, Personal Umbrella (PUP), Off-Road Vehicle (ORV), Landlord, and other specialty policies.
- Provided ongoing policy servicing and support to ensure customer satisfaction and accurate account management.
- Prioritized retention by proactively managing policy renewals, addressing coverage gaps, and strengthening long-term client relationships.

Bankers Life

2016 - 2021

Licensed Insurance Sales

- Conducted high-volume cold calls to engage prospects, introduce services, and generate qualified leads.
- Performed door-to-door outreach, effectively communicating value propositions and building rapport with potential customers.
- Memorized and delivered sales scripts with confidence while adapting conversationally to maintain customer engagement and manage objections.
- Completed accurate and compliant applications using both paper-based forms and digital systems.

*** Please note: Employment dates are approximate*

EDUCATION

Private Collage

Bachelor Degree

CERTIFICATIONS

Licensed: P&C – WA, ID, TX | Life & Health –

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Licensed Insurance Producer

Reported: 30–40 items/mo, \$40–50k premium/mo

Experience: Allstate – 3.5 years, Independent – 5 years (Life & Health)

Licensed: P&C – WA, ID, TX | Life & Health – WA, ID

Will work REMOTE in any time zone

Desires a Sales role with an Allstate or State Farm agency @ \$40–45k+ base, with \$60k+ earning potential

150+ outbound dials/day, 5+ inbound calls with live leads, referral sales, pivot & cross selling, networking, bundling, self lead generation, selling raw new leads, & customer service.

*** Please note: Employment dates are approximate*